

2000

WAGE & BENEFITS SURVEY

REPORT

for

BIDDEFORD-SACO

Biddeford-Saco Area Economic Development Corporation
Biddeford-Saco Chamber of Commerce & Industry
110 Main Street, Suite 1202
Saco, Maine 04072

July 25, 2000

Dear Survey Participants and Users:

The Biddeford-Saco Area Economic Development Corporation (BSAEDC) and the Biddeford-Saco Chamber of Commerce & Industry (BSCC&I) are pleased to offer you the results of the 2000 Biddeford-Saco Wage & Benefits Survey. This first-time undertaking was a success, with 164 companies reporting benefits and wage data.

We trust the information in this survey report will be an important resource for your business decisions. Please call Will Armitage, or Aaron Drisko, at (207) 282-1567 with any questions you have on the interpretation of the data or with other input about this product. In an attempt to continue to serve your needs, we would appreciate you taking a moment to complete and return the following Wage & Benefits Survey Report Evaluation.

Sincerely,

Richard A. Hodgdon
President
BSAEDC

Joseph Moreshead
President
BSCC&I

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Introduction

This Wage and Benefits Survey was conducted under the auspices of the Biddeford-Saco Chamber of Commerce & Industry and the Biddeford-Saco Area Economic Development Corporation. The survey is the first of its kind to be conducted in the area.

This report is the culmination of research and development that began in August of 1999 in response to requests for information on work force issues relating to Biddeford-Saco. The format of the survey was developed for ease of use and understanding by participants.

Three mailings to the chamber membership were conducted including one reminder card, in addition to notices in the chamber's monthly newsletter during a five-month period to increase participation. The information in this report is effective as of January 1, 2000. 164 Companies responded out of a sample size of 447, producing a response rate of 37%. Based on the overall population size of 1,118 businesses in Biddeford and Saco, the report results are within a margin of error of $\pm 3.6\%$ at the 95% confidence level.

The names of participating companies are listed on the following page. However, all survey responses have been coded, aggregated and summarized to maintain confidentiality. Overall, the response was generally consistent with the economic make-up of the Biddeford-Saco economy.

Wage data is reported in summary matrixes for all participants as well as each respective industry. Full-time, part-time and other-time positions were included in the survey. All wage data is reported in terms of a 40-hour workweek.

The survey also contains information on leave and fringe benefits. The percentage reported (frequency counts) are based on the number of organizations responding to a particular item, and not on the total number of organizations reporting.

We hope the data collected will prove to be beneficial in benchmarking and evaluating your compensation package. Companies participating in the survey have received a complimentary copy of this report. Additional copies of this report are available at the Chamber of Commerce Office for a nominal fee.

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Survey Participants

Thank you to the following organizations for participating in the 2000 Biddeford-Saco Wage & Benefits Survey.

A & L Fuels, Inc.	A Pane of Glass	A.G. Edwards & Sons, Inc.
Alpha-Omega Pest Mgmt.	American Express Financial Advisors	American Legion Post #26
Anderson-Watkins Associates	Andy's Agway	AVX Tantalum
B.P.O. Elks No. 1597	Basford House, Inc	Best Friends Catering
Biddeford Animal Hospital	Biddeford Arena	Biddeford Textile Co.
Biddeford Tire & Auto Service	Biddeford Ziebart	Billowhouse Motel
Blue Point Motel	Bruce's Auto Service	Caleb Foundation
Carl Goodwin, Inc.	Casco Indemnity Co.	CBC Advertising
China House Restaurant	Chiropractic Healing Ctr of ME	City Theater
Classic Realty	Coastal Awards & Monogramming	Coastal Savings Bank
Colortyme	Community Partners	Consumer Credit Counseling Svcs
Consumer Response Solutions, LLC	CP Technologies, Inc.	Cristina's Bed & Breakfast
Crown N' Anchor Inn	Curlew Brothers	Curtain Factory Outlet
Data Rite of Maine	Dean Tourigny, DDS	Deering Lumber, Inc.
DMA Associates	Donovan & Donovan	Dupuis Hardware
Dutch Elm Golf Course	Eastview Motel	Edward D. Jones & Company
Employment Times (The)	Environmental Testing Ser.	Exit 5 Motel
F. M. Abbott Power Equipment, Inc.	Faucher Organ Company, Inc.	Fine Homes, Inc.
Forever Cleaning	Francoise Roy, CPA	Fresh Samantha, Inc.
Funtown/Splashtown USA	Garland Mfg. Co.	Gervais Dube Properties
Great Works Internet	Grondin Associates	H.J. Nielson Florist
Hair Way	Haley's Metal Shop, Inc.	Harris Farm & X-Country Ski Ctr.
Heartwood Distributors	Holiday Inn Express	Holman Group
Homestead Campground	Honeycomb Velmet Division, Inc	I. Zaitlin & Sons
Injury Prevention Services, Inc.	Insurance Center, The	Irving Oil Corp - Biddeford Mainway
Johns Manville	Jones'ys Restaurant	Journal Tribune
Kelly Temporary Services	Kennebunk Savings Bank	Kennel Shop & Animal Care Ctr
Key Bank National Assn.	Key Bank-Biddeford	La Corseterie
LaKermesse Franco-Americaine	Lamontage Plumbing & Heating	Lank Machining Co.
Literacy Volunteers of America	Lord's Motel	Lou's Service Center
Lunder Shoe Products	Mail Boxes, Etc.	Maine Bank & Trust
Maine Dept. of Labor	Maine Energy Recovery Co.	McDougal Associates
MidTown Music	MJA Associates	Mohlin & Company

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Motel One Eleven	Mulligan & Company, Inc.	Mulligan's At Mill Side Live!
Neil's Motors	Northeast Coating Technologies	Northwestern Mutual Life
NR Brothers, Inc.	OMI - Operations Management Int.	One Stop Mini-Storage
Pastry Gallery	Paul's Variety	People's Heritage Bank-Saco/Shaws
Pepperell Trust Co.	Petit Industries, Inc.	Pierson Nurseries, Inc.
Pillsbury's Home Improvement Ctr	Renaissance, The	Reny's Dept. Store
Rheault's Furniture	Richardson-Allen Furniture	Roberge Construction
Rochambeau Club	Rolnick Chiropractic Center	Ron LaFlamme Plumbing & Heating
Rousseau Agency, The	Runyon Kersteen Ouellette	Saco Bay Classics
Saco Bay Gallery & Frame Center	Saco Brick Company	Saco Defense Inc
Saco Manufacturing & Woodworking	Saco Motel	Saco Printing Co.
Sanweco, Inc. d/b/a/ K.F.C.	Seacoast Business Machines	Signature Realty
Simensky & Thomson	So. Maine Health & Homecare Srvc	Sodexo Marriott Service
Souliere & Sons	Southern Maine Specialties	Southridge Living Center
Sportshoe Center	St. Andre Health Care Facility	State Farm Insurance Co.-Saco
Strictly Flooring, Inc.	Superior Sign	Sweetser Children's Services
TK's Tavern, Inc	Trades Center, Inc.	Travelwise Network, Inc.
Tresor	Uniform-ity	United Way of York County
University Health Care	Vance's Driving School	Visiting Nurse Service
Volk Packaging Corp.	Wal-Mart, Biddeford	West Point Stevens
Winterhaven	Worthing & Going, P.A.	York County Technical College
Youland's Jewelers	Your Real Estate Company	

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Survey Terminology

<i>Statistical Calculations</i>	
<u>Minimum:</u>	The lowest reported wage actually being paid to an employee in the given position.
<u>Maximum:</u>	The highest reported wage actually being paid to an employee in the given position.
<u>Average:</u>	The average wage being paid for the given position weighted by the number of employees reported.
<u>Median:</u>	The middlemost data point in the set. The median is not affected by extremes in the data.
<i>Occupational Definitions</i>	
<u>Managerial, Professional, Technical & Administrative Occupations:</u>	Identified by Occupational Codes 10,000 – 39,999 in Appendix A.
<u>Sales & Service Occupations:</u>	Identified by Occupational Codes 40,000 – 49,999 and 60,000 – 69,999 in Appendix A.
<u>Clerical & Administrative Support Occupations:</u>	Identified by Occupational Codes 50,000 – 59,999 in Appendix A.
<u>Production, Construction, Operating, Maintenance & Material Handling Occupations:</u>	Identified by Occupational Codes 70,000 – 98,999 in Appendix A.
<i>Industry Classification</i>	
<u>Manufacturing:</u>	Identified by NAICS Codes 311 – 339 in Appendix B.
<u>Transportation & Utilities:</u>	Identified by NAICS Codes 221, & 481 – 493 in Appendix B.
<u>Wholesale:</u>	Identified by NAICS Codes 421 – 422 in Appendix B.
<u>Retail:</u>	Identified by NAICS Codes 441 – 454 in Appendix B.
<u>Finance, Insurance & Real Estate:</u>	Identified by NAICS Codes 521 – 533 in Appendix B.
<u>Service:</u>	Identified by NAICS Codes 511 – 514 & 541 – 928 in Appendix B.
<u>Other Businesses:</u>	Identified by NAICS Codes 111 – 213 & 233 – 235 in Appendix B.

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Industry Data

The total number of organizations reporting in this survey was 164. The breakdown of these organizations by industry is fairly representative of the Biddeford Labor Market Area economy as indicated below.

Overall Results	37%
Other Businesses	4%
Transportation & Utilities	2%
Manufacturing	15%
Fin., Ins. & R/E	13%
Wholesale	3%
Retail	23%
Service	40%

Of those organizations reporting their total employment, they breakdown by size as follows:

Number of Employees	Number of Organizations	Percentage of Organizations
0-25	116	71%
26-50	11	7%
51-75	7	4%
76-100	3	2%
101-200	5	3%
201-300	5	3%
301-400	2	1%
401-500	1	1%
501-1,000	1	1%
> 1,000	0	0%

Employment Data

The total employment of all organizations reporting was 5,549. This breaks down as follows:

Total Full-Time Employees	4,043
Total Part-Time Employees	1,052
Total Other Employees	455

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Of the total reported employment, the occupations broke down as follows:

Managerial, Professional, Technical & Administrative		30%
Sales & Service		15%
Clerical & Administrative Support		9%
Production, Construction, Operating, Maintenance & Material Handling	Skilled	23%
	Unskilled	23%

Leave Benefits

The majority of organizations provide some leave benefit averaging around one week. The overall results of Leave Benefits provided to employees by organizations is indicated below:

LEAVE	% Offering Leave	Minimum Days	Maximum Days	Average Days	Median Days
Sick Time	62%	0	24	5	5
Vacation	73%	0	20	8	7
Holidays	73%	0	12	7	7
Other Time	35%	0	84	6	2

Fringe Benefits

Most respondents provide health insurance and training, while over one third provide other fringe benefits as indicated in the table below. The notable exceptions to that are childcare assistance and profit sharing, which appear to be fringe benefits with minimal support.

FRINGE BENEFITS	Not Available	Available to Full-Time Employees	Available to Part-Time Employees	Available to Other Employees
Health Insurance	23%	59%	13%	0%
Dental Insurance	41%	37%	11%	0%
Life Insurance	34%	44%	11%	0%
Disability Insurance	40%	35%	10%	1%
Accidental Death & Dismemberment	41%	32%	11%	1%
Expense Reimbursement Account(s)	35%	35%	14%	2%
Pension Plan (401k, 403b, SEP)	35%	43%	13%	1%
Profit Sharing	48%	14%	5%	0%
Training	17%	57%	31%	5%
Financial Assistance for Education	38%	32%	12%	1%
Child Care Assistance	57%	2%	0%	0%

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Wage Data

The total number of employees for which wage data was reported was 5,234. The overall results for all industries is presented in a similar table format to that in the survey for ease of reading.

HOURLY WAGE OCCUPATIONS, ALL INDUSTRIES		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$5.40	\$16.54	\$6.25	\$11.76	\$10.15	\$26.47
		\$40.00	\$15.03	\$20.40	\$11.19	\$50.00	\$20.83
Sales & Service		\$6.00	\$11.82	\$2.58	\$8.04	\$7.00	\$8.75
		\$45.00	\$10.08	\$24.06	\$7.05	\$11.00	\$8.50
Clerical & Administrative Support		\$7.25	\$10.57	\$5.00	\$9.59	\$5.50	\$8.75
		\$15.50	\$10.25	\$15.00	\$8.88	\$10.50	\$9.50
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$8.00	\$11.83	\$7.00	\$10.15	\$10.00	\$10.00
		\$16.74	\$11.60	\$19.00	\$9.89	\$10.00	\$10.00
	Unskilled	\$6.00	\$9.12	\$5.50	\$7.12	\$6.00	\$8.90
		\$13.39	\$9.00	\$12.00	\$6.75	\$18.00	\$7.00
Total for all Occupations		\$5.40	\$11.88	\$2.58	\$9.07	\$5.50	\$12.75
		\$45.00	\$10.91	\$24.06	\$8.00	\$50.00	\$10.08

SALARIED OCCUPATIONS, ALL INDUSTRIES		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$15,600.00	\$41,791.98	\$13,000.00	\$40,757.67	\$28,000.00	\$28,000.00
		\$120,000.00	\$40,000.00	\$120,000.00	\$29,639.00	\$28,000.00	\$28,000.00
Sales & Service		\$10,200.00	\$38,242.77	\$1,800.00	\$24,152.80	\$25,000.00	\$25,000.00
		\$100,000.00	\$31,664.00	\$65,414.00	\$10,400.00	\$25,000.00	\$25,000.00
Clerical & Administrative Support		\$21,000.00	\$31,778.68	\$6,000.00	\$13,154.47	\$10,000.00	\$10,000.00
		\$42,000.00	\$34,063.40	\$20,000.00	\$14,560.00	\$10,000.00	\$10,000.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$22,000.00	\$31,590.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$40,000.00	\$35,950.00	\$0.00	\$0.00	\$0.00	\$0.00
	Unskilled	\$19,000.00	\$23,593.50	\$0.00	\$0.00	\$1,752.61	\$1,786.31
		\$32,074.00	\$21,650.00	\$0.00	\$0.00	\$1,820.00	\$1,786.31
Total for all Occupations		\$10,200.00	\$37,294.55	\$0.00	\$17,041.67	\$0.00	\$15,165.65
		\$120,000.00	\$36,250.00	\$120,000.00	\$13,780.00	\$28,000.00	\$15,455.00

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Manufacturing Data

The total number of manufacturing employees for which wage data was reported was 2,241. The results for manufacturing organizations is presented in a similar table format to that in the survey for ease of reading.

MANUFACTURING HOURLY WAGE OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$10.56	\$17.71	\$7.50	\$10.50	\$45.00	\$45.00
		\$25.49	\$17.00	\$13.50	\$10.50	\$45.00	\$45.00
Sales & Service		\$7.15	\$15.95	\$7.05	\$8.22	\$0.00	\$0.00
		\$30.34	\$15.00	\$9.38	\$8.22	\$0.00	\$0.00
Clerical & Administrative Support		\$9.15	\$11.46	\$6.37	\$7.97	\$9.00	\$9.00
		\$15.40	\$10.90	\$10.50	\$8.00	\$9.00	\$9.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$9.50	\$12.05	\$9.00	\$10.00	\$0.00	\$0.00
		\$16.70	\$11.91	\$11.00	\$10.00	\$0.00	\$0.00
	Unskilled	\$7.50	\$9.48	\$5.92	\$8.26	\$18.00	\$18.00
		\$11.50	\$9.33	\$12.00	\$8.00	\$18.00	\$18.00
Total for all Occupations		\$7.15	\$11.91	\$5.92	\$8.57	\$18.00	\$22.50
		\$30.34	\$11.85	\$13.50	\$8.00	\$45.00	\$22.50

MANUFACTURING SALARIED OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$29,286.40	\$50,903.04	\$32,268.00	\$32,268.00	\$0.00	\$0.00
		\$72,153.12	\$51,000.00	\$32,268.00	\$32,268.00	\$0.00	\$0.00
Sales & Service		\$30,000.00	\$52,609.01	\$65,414.00	\$65,414.00	\$0.00	\$0.00
		\$100,000.00	\$42,000.00	\$65,414.00	\$65,414.00	\$0.00	\$0.00
Clerical & Administrative Support		\$24,000.00	\$30,129.13	\$11,440.00	\$11,440.00	\$0.00	\$0.00
		\$36,000.00	\$30,594.00	\$11,440.00	\$11,440.00	\$0.00	\$0.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$35,950.00	\$37,450.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$40,000.00	\$36,400.00	\$0.00	\$0.00	\$0.00	\$0.00
	Unskilled	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total for all Occupations		\$24,000.00	\$45,080.05	\$11,440.00	\$35,347.50	\$0.00	\$0.00
		\$100,000.00	\$45,750.00	\$65,414.00	\$35,347.50	\$0.00	\$0.00

2000 BIDDEFORD-SACO WAGE & BENEFITS REPORT

The majority of manufacturing organizations provide leave benefits averaging around one week. Most manufacturing respondents provide a wide range of insurance, retirement and financial assistance for training and education as indicated below. The notable exceptions to that are childcare assistance and profit sharing, which appear to be fringe benefits with minimal support.

MANUFACTURING LEAVE & BENEFITS					
LEAVE	% Offering Leave	Minimum Days	Maximum Days	Average Days	Median Days
Sick Time	58%	0	6	3	4
Vacation	92%	0	10	6	5
Holidays	92%	1	11	8	8
Other Time	38%	0	25	5	1
FRINGE BENEFITS					
	Not Available	Available to Full-Time Employees	Available to Part-Time Employees	Available to Other Employees	
Health Insurance	4%	88%	0%	0%	
Dental Insurance	29%	63%	0%	0%	
Life Insurance	21%	71%	0%	0%	
Disability Insurance	33%	50%	0%	0%	
Accidental Death & Dismemberment	38%	54%	0%	0%	
Expense Reimbursement Account(s)	38%	38%	4%	0%	
Pension Plan (401k, 403b, SEP)	38%	54%	0%	0%	
Profit Sharing	54%	13%	0%	0%	
Training	25%	58%	4%	0%	
Financial Assistance for Education	33%	50%	0%	0%	
Child Care Assistance	63%	0%	0%	0%	

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Transportation & Utilities Data

The total number of transportation & utility employees for which wage data was reported was 139. The results for transportation & utility organizations is presented in a similar table format to that in the survey for ease of reading.

TRANSPORTATION & UTILITIES' HOURLY WAGE OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$12.12	\$17.48	\$0.00	\$0.00	\$0.00	\$0.00
		\$22.84	\$17.48	\$0.00	\$0.00	\$0.00	\$0.00
Sales & Service		\$9.63	\$9.63	\$0.00	\$0.00	\$0.00	\$0.00
		\$9.63	\$9.63	\$0.00	\$0.00	\$0.00	\$0.00
Clerical & Administrative Support		\$8.66	\$10.71	\$10.88	\$10.88	\$10.00	\$10.00
		\$13.47	\$10.00	\$10.88	\$10.88	\$10.00	\$10.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$12.00	\$13.91	\$11.00	\$11.00	\$0.00	\$0.00
		\$16.74	\$13.00	\$11.00	\$11.00	\$0.00	\$0.00
	Unskilled	\$7.50	\$9.96	\$0.00	\$0.00	\$10.88	\$10.88
		\$13.39	\$9.00	\$0.00	\$0.00	\$10.88	\$10.88
Total for all Occupations		\$7.50	\$12.47	\$10.88	\$10.94	\$10.00	\$10.70
		\$22.84	\$11.13	\$11.00	\$10.94	\$10.88	\$10.70

TRANSPORTATION & UTILITIES' SALARIED OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$40,289.60	\$44,429.87	\$0.00	\$0.00	\$0.00	\$0.00
		\$48,000.00	\$45,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Sales & Service		\$40,000.00	\$40,000.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$40,000.00	\$40,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Clerical & Administrative Support		\$35,000.00	\$35,000.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$35,000.00	\$35,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Unskilled	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total for all Occupations		\$35,000.00	\$42,652.09	\$0.00	\$0.00	\$0.00	\$0.00
		\$48,000.00	\$41,666.67	\$0.00	\$0.00	\$0.00	\$0.00

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The majority of transportation & utility organizations provide leave benefits averaging over one week. Most transportation & utility respondents provide insurance, retirement and financial assistance for training and education as indicated below. The notable exception to that is childcare assistance, which appears to be a fringe benefit with no support.

TRANSPORTATION & UTILITIES' LEAVE & BENEFITS					
LEAVE	% Offering Leave	Minimum Days	Maximum Days	Average Days	Median Days
Sick Time	75%	5	17	11	12
Vacation	100%	10	17	14	14
Holidays	75%	6	10	8	9
Other Time	50%	0	4	2	2
FRINGE BENEFITS					
FRINGE BENEFITS	Not Available	Available to Full-Time Employees	Available to Part-Time Employees	Available to Other Employees	
Health Insurance	0%	100%	0%	0%	
Dental Insurance	0%	100%	0%	0%	
Life Insurance	0%	100%	0%	0%	
Disability Insurance	0%	100%	25%	0%	
Accidental Death & Dismemberment	0%	100%	25%	0%	
Expense Reimbursement Account(s)	0%	50%	0%	25%	
Pension Plan (401k, 403b, SEP)	0%	100%	25%	0%	
Profit Sharing	0%	50%	0%	0%	
Training	0%	100%	75%	0%	
Financial Assistance for Education	0%	100%	25%	0%	
Child Care Assistance	50%	0%	0%	0%	

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Wholesale Data

The total number of wholesale employees for which wage data was reported was 184. The results for wholesale organizations is presented in a similar table format to that in the survey for ease of reading.

WHOLESALE HOURLY WAGE OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$20.00	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$20.00	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00
Sales & Service		\$7.50	\$9.87	\$6.75	\$8.00	\$0.00	\$0.00
		\$11.10	\$11.00	\$9.25	\$8.00	\$0.00	\$0.00
Clerical & Administrative Support		\$8.00	\$10.26	\$8.00	\$8.15	\$0.00	\$0.00
		\$11.00	\$10.80	\$8.30	\$8.15	\$0.00	\$0.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$9.00	\$10.38	\$7.00	\$7.00	\$0.00	\$0.00
		\$11.00	\$10.75	\$7.00	\$7.00	\$0.00	\$0.00
	Unskilled	\$7.00	\$8.65	\$5.75	\$6.38	\$0.00	\$0.00
		\$9.50	\$9.05	\$7.00	\$6.38	\$0.00	\$0.00
Total for all Occupations		\$7.00	\$10.05	\$5.75	\$7.58	\$0.00	\$0.00
		\$20.00	\$10.55	\$9.25	\$7.50	\$0.00	\$0.00

WHOLESALE SALARIED OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$26,000.00	\$35,640.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$41,200.00	\$40,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Sales & Service		\$22,000.00	\$29,000.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$36,000.00	\$29,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Clerical & Administrative Support		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$22,000.00	\$22,000.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$22,000.00	\$22,000.00	\$0.00	\$0.00	\$0.00	\$0.00
	Unskilled	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total for all Occupations		\$22,000.00	\$34,453.33	\$0.00	\$0.00	\$0.00	\$0.00
		\$41,200.00	\$32,666.67	\$0.00	\$0.00	\$0.00	\$0.00

2000 BIDDEFORD-SACO WAGE & BENEFITS REPORT

The majority of wholesale organizations provide leave benefits averaging around one week. Most wholesale respondents provide a wide range of insurance, retirement and financial assistance for training and education as indicated below. Childcare assistance does receive minimal support as a fringe benefit.

WHOLESALE LEAVE & BENEFITS					
LEAVE	% Offering Leave	Minimum Days	Maximum Days	Average Days	Median Days
Sick Time	80%	0	10	6	6
Vacation	100%	1	10	6	5
Holidays	100%	5	8	7	7
Other Time	40%	0	0	0	0
FRINGE BENEFITS					
	Not Available	Available to Full-Time Employees	Available to Part-Time Employees	Available to Other Employees	
Health Insurance	20%	80%	0%	0%	
Dental Insurance	60%	40%	0%	0%	
Life Insurance	40%	60%	0%	0%	
Disability Insurance	40%	60%	0%	0%	
Accidental Death & Dismemberment	40%	40%	0%	0%	
Expense Reimbursement Account(s)	20%	60%	40%	0%	
Pension Plan (401k, 403b, SEP)	20%	80%	20%	0%	
Profit Sharing	0%	60%	60%	0%	
Training	0%	80%	60%	0%	
Financial Assistance for Education	20%	80%	40%	0%	
Child Care Assistance	60%	20%	0%	0%	

2000 BIDDEFORD-SACO WAGE & BENEFITS REPORT

Retail Data

The total number of retail employees for which wage data was reported was 557. The results for retail organizations is presented in a similar table format to that in the survey for ease of reading.

RETAIL HOURLY WAGE OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$5.40	\$10.57	\$6.25	\$6.25	\$0.00	\$0.00
		\$21.25	\$10.00	\$6.25	\$6.25	\$0.00	\$0.00
Sales & Service		\$6.00	\$8.94	\$2.58	\$6.43	\$10.00	\$10.00
		\$16.25	\$7.50	\$9.00	\$6.12	\$10.00	\$10.00
Clerical & Administrative Support		\$7.25	\$10.17	\$5.00	\$11.75	\$5.50	\$5.50
		\$14.25	\$9.58	\$15.00	\$13.50	\$5.50	\$5.50
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$8.00	\$11.15	\$7.50	\$7.50	\$0.00	\$0.00
		\$16.50	\$9.25	\$7.50	\$7.50	\$0.00	\$0.00
	Unskilled	\$6.00	\$7.88	\$5.75	\$6.63	\$6.25	\$6.25
		\$10.00	\$8.00	\$7.00	\$6.88	\$6.25	\$6.25
Total for all Occupations		\$5.40	\$8.97	\$2.58	\$7.24	\$5.50	\$7.06
		\$21.25	\$8.00	\$15.00	\$6.25	\$10.00	\$6.38

RETAIL SALARIED OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$15,600.00	\$30,731.74	\$13,000.00	\$16,500.00	\$28,000.00	\$28,000.00
		\$58,469.60	\$27,950.00	\$20,000.00	\$16,500.00	\$28,000.00	\$28,000.00
Sales & Service		\$10,200.00	\$24,715.00	\$1,800.00	\$13,837.50	\$0.00	\$0.00
		\$40,560.00	\$24,050.00	\$38,350.00	\$7,600.00	\$0.00	\$0.00
Clerical & Administrative Support		\$0.00	\$0.00	\$14,560.00	\$16,720.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$20,000.00	\$15,600.00	\$0.00	\$0.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Unskilled	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total for all Occupations		\$10,200.00	\$29,269.16	\$1,800.00	\$13,232.22	\$28,000.00	\$28,000.00
		\$58,469.60	\$27,950.00	\$38,350.00	\$13,000.00	\$28,000.00	\$28,000.00

2000 BIDDEFORD-SACO WAGE & BENEFITS REPORT

The majority of retail organizations provide leave benefits averaging around one week. One third to half of retail respondents provide some insurance, retirement and training as indicated below. Childcare assistance and profit sharing receive minimal support as fringe benefits.

RETAIL LEAVE & BENEFITS					
LEAVE	% Offering Leave	Minimum Days	Maximum Days	Average Days	Median Days
Sick Time	59%	0	12	4	3
Vacation	73%	0	16	7	7
Holidays	73%	0	11	5	6
Other Time	24%	0	2	1	0
FRINGE BENEFITS					
FRINGE BENEFITS	Not Available	Available to Full-Time Employees	Available to Part-Time Employees	Available to Other Employees	
Health Insurance	32%	46%	8%	0%	
Dental Insurance	51%	24%	8%	0%	
Life Insurance	49%	27%	5%	0%	
Disability Insurance	51%	24%	8%	3%	
Accidental Death & Dismemberment	46%	30%	11%	5%	
Expense Reimbursement Account(s)	43%	24%	8%	5%	
Pension Plan (401k, 403b, SEP)	43%	30%	8%	3%	
Profit Sharing	54%	8%	5%	0%	
Training	16%	57%	32%	14%	
Financial Assistance for Education	46%	14%	5%	3%	
Child Care Assistance	62%	0%	0%	0%	

2000 BIDDEFORD-SACO WAGE & BENEFITS REPORT

Finance, Insurance & Real Estate Data

The total number of finance, insurance & real estate employees for which wage data was reported was 142. The results for finance, insurance & real estate organizations is presented in a similar table format to that in the survey for ease of reading.

FINANCE, INSURANCE, & REAL ESTATE HOURLY WAGE OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$13.50	\$25.23	\$0.00	\$0.00	\$0.00	\$0.00
		\$40.00	\$23.20	\$0.00	\$0.00	\$0.00	\$0.00
Sales & Service		\$7.24	\$12.09	\$7.30	\$8.46	\$0.00	\$0.00
		\$18.75	\$10.94	\$10.25	\$8.00	\$0.00	\$0.00
Clerical & Administrative Support		\$7.50	\$11.09	\$7.00	\$9.82	\$0.00	\$0.00
		\$14.25	\$11.06	\$14.53	\$8.88	\$0.00	\$0.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$10.75	\$10.75	\$0.00	\$0.00	\$0.00	\$0.00
		\$10.75	\$10.75	\$0.00	\$0.00	\$0.00	\$0.00
	Unskilled	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total for all Occupations		\$7.50	\$14.74	\$7.00	\$9.20	\$0.00	\$0.00
		\$40.00	\$11.76	\$14.53	\$8.52	\$0.00	\$0.00

FINANCE, INSURANCE, & REAL ESTATE SALARIED OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$25,000.00	\$33,417.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$45,000.00	\$31,300.00	\$0.00	\$0.00	\$0.00	\$0.00
Sales & Service		\$25,000.00	\$32,500.00	\$0.00	\$0.00	\$25,000.00	\$25,000.00
		\$40,000.00	\$32,500.00	\$0.00	\$0.00	\$25,000.00	\$25,000.00
Clerical & Administrative Support		\$0.00	\$0.00	\$17,290.00	\$17,290.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$17,290.00	\$17,290.00	\$0.00	\$0.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Unskilled	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total for all Occupations		\$25,000.00	\$33,233.60	\$17,290.00	\$17,290.00	\$25,000.00	\$25,000.00
		\$45,000.00	\$31,300.00	\$17,290.00	\$17,290.00	\$25,000.00	\$25,000.00

2000 BIDDEFORD-SACO WAGE & BENEFITS REPORT

The majority of finance, insurance & real estate organizations provide leave benefits averaging over one week. Most finance, insurance & real estate respondents provide a wide range of insurance, retirement and financial assistance for training and education as indicated below. The notable exceptions to that are childcare assistance and profit sharing, which appear to be fringe benefits with minimal support.

FINANCE, INSURANCE & REAL ESTATE LEAVE & BENEFITS					
LEAVE	% Offering Leave	Minimum Days	Maximum Days	Average Days	Median Days
Sick Time	73%	0	12	6	6
Vacation	73%	0	15	10	10
Holidays	68%	0	11	8	10
Other Time	55%	0	60	11	2
FRINGE BENEFITS					
	Not Available	Available to Full-Time Employees	Available to Part-Time Employees	Available to Other Employees	
Health Insurance	18%	59%	27%	0%	
Dental Insurance	27%	50%	27%	0%	
Life Insurance	18%	59%	32%	0%	
Disability Insurance	23%	50%	27%	0%	
Accidental Death & Dismemberment	27%	45%	27%	0%	
Expense Reimbursement Account(s)	9%	64%	36%	0%	
Pension Plan (401k, 403b, SEP)	18%	59%	27%	0%	
Profit Sharing	41%	27%	9%	0%	
Training	5%	68%	45%	0%	
Financial Assistance for Education	27%	45%	27%	0%	
Child Care Assistance	50%	5%	0%	0%	

2000 BIDDEFORD-SACO WAGE & BENEFITS REPORT

Service Data

The total number of service employees for which wage data was reported was 2,244. The results for service organizations is presented in a similar table format to that in the survey for ease of reading.

SERVICE HOURLY WAGE OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$8.25	\$16.78	\$8.00	\$12.37	\$10.15	\$22.76
		\$32.50	\$16.04	\$20.40	\$11.37	\$50.00	\$20.00
Sales & Service		\$7.50	\$16.01	\$5.35	\$10.47	\$7.00	\$8.33
		\$45.00	\$11.05	\$24.06	\$8.00	\$11.00	\$7.00
Clerical & Administrative Support		\$7.50	\$10.01	\$5.50	\$9.38	\$10.50	\$10.50
		\$15.50	\$9.48	\$15.00	\$9.00	\$10.50	\$10.50
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$8.31	\$10.75	\$7.90	\$11.22	\$10.00	\$10.00
		\$16.50	\$10.00	\$19.00	\$9.89	\$10.00	\$10.00
	Unskilled	\$6.75	\$8.86	\$5.50	\$6.55	\$6.00	\$7.50
		\$12.50	\$8.50	\$7.59	\$6.56	\$10.50	\$7.00
Total for all Occupations		\$6.75	\$13.20	\$5.35	\$10.38	\$6.00	\$13.16
		\$45.00	\$12.25	\$24.06	\$9.92	\$50.00	\$10.15

SERVICE SALARIED OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$26,000.00	\$49,786.93	\$29,278.00	\$59,759.33	\$0.00	\$0.00
		\$120,000.00	\$42,850.00	\$120,000.00	\$30,000.00	\$0.00	\$0.00
Sales & Service		\$18,000.00	\$23,102.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$25,000.00	\$24,710.00	\$0.00	\$0.00	\$0.00	\$0.00
Clerical & Administrative Support		\$21,000.00	\$32,520.44	\$7,191.26	\$7,191.26	\$10,000.00	\$10,000.00
		\$42,000.00	\$35,000.00	\$7,191.26	\$7,191.26	\$10,000.00	\$10,000.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$23,600.00	\$23,600.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$23,600.00	\$23,600.00	\$0.00	\$0.00	\$0.00	\$0.00
	Unskilled	\$19,000.00	\$23,658.00	\$0.00	\$0.00	\$1,752.61	\$1,786.31
		\$32,074.00	\$19,900.00	\$0.00	\$0.00	\$1,820.00	\$1,786.31
Total for all Occupations		\$18,000.00	\$40,125.52	\$7,191.26	\$22,156.42	\$1,752.61	\$3,831.31
		\$120,000.00	\$37,222.50	\$120,000.00	\$29,278.00	\$10,000.00	\$3,831.31

2000 BIDDEFORD-SACO WAGE & BENEFITS REPORT

The majority of service organizations provide leave benefits averaging around one week. Most service organizations provide health insurance, while one quarter to one third provide other insurance, retirement and financial assistance for training and education as indicated below. The notable exceptions to that are childcare assistance and profit sharing, which appear to be fringe benefits with minimal support.

SERVICE LEAVE & BENEFITS					
LEAVE	% Offering Leave	Minimum Days	Maximum Days	Average Days	Median Days
Sick Time	57%	0	24	5	5
Vacation	62%	0	20	8	10
Holidays	65%	0	12	7	7
Other Time	32%	0	84	7	2
FRINGE BENEFITS					
	Not Available	Available to Full-Time Employees	Available to Part-Time Employees	Available to Other Employees	
Health Insurance	26%	51%	17%	0%	
Dental Insurance	42%	28%	14%	0%	
Life Insurance	35%	35%	12%	0%	
Disability Insurance	42%	26%	11%	0%	
Accidental Death & Dismemberment	43%	20%	11%	0%	
Expense Reimbursement Account(s)	38%	29%	12%	0%	
Pension Plan (401k, 403b, SEP)	38%	35%	17%	0%	
Profit Sharing	48%	9%	2%	0%	
Training	20%	46%	32%	5%	
Financial Assistance for Education	38%	26%	12%	0%	
Child Care Assistance	52%	3%	0%	0%	

2000 BIDDEFORD-SACO WAGE & BENEFITS REPORT

Other Businesses' Data

The total number of other business employees for which wage data was reported was 42. The results for other business organizations is presented in a similar table format to that in the survey for ease of reading.

OTHER BUSINESSES' HOURLY WAGE OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$14.00	\$19.50	\$0.00	\$0.00	\$0.00	\$0.00
		\$25.00	\$19.50	\$0.00	\$0.00	\$0.00	\$0.00
Sales & Service		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Clerical & Administrative Support		\$8.00	\$10.42	\$8.00	\$10.50	\$0.00	\$0.00
		\$13.25	\$10.00	\$12.50	\$11.00	\$0.00	\$0.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$12.17	\$14.04	\$0.00	\$0.00	\$0.00	\$0.00
		\$16.00	\$14.00	\$0.00	\$0.00	\$0.00	\$0.00
	Unskilled	\$10.00	\$11.17	\$0.00	\$0.00	\$0.00	\$0.00
		\$13.00	\$10.50	\$0.00	\$0.00	\$0.00	\$0.00
Total for all Occupations		\$10.00	\$12.93	\$8.00	\$10.50	\$0.00	\$0.00
		\$25.00	\$12.69	\$12.50	\$11.00	\$0.00	\$0.00

OTHER BUSINESSES' SALARIED OCCUPATIONS		FULL-TIME		PART-TIME		OTHER	
		Minimum Wage	Average Wage	Minimum Wage	Average Wage	Minimum Wage	Average Wage
		Maximum Wage	Median Wage	Maximum Wage	Median Wage	Maximum Wage	Median Wage
Managerial, Professional, Technical & Administrative		\$30,000.00	\$37,000.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$44,000.00	\$37,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Sales & Service		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Clerical & Administrative Support		\$0.00	\$0.00	\$6,000.00	\$6,000.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$6,000.00	\$6,000.00	\$0.00	\$0.00
Production, Construction, Operating, Maintenance & Material Handling	Skilled	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Unskilled	\$23,400.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$23,400.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00
Total for all Occupations		\$26,700.00	\$35,350.00	\$6,000.00	\$6,000.00	\$0.00	\$0.00
		\$44,000.00	\$35,350.00	\$6,000.00	\$6,000.00	\$0.00	\$0.00

2000 BIDDEFORD-SACO WAGE & BENEFITS REPORT

The majority of other business organizations provide leave benefits averaging around one week. Most other business respondents provide health insurance and training, while retirement and other insurance benefits are provided one quarter to one third as indicated below. The notable exceptions to that are childcare assistance, profit sharing and accidental death & dismemberment, which appear to be fringe benefits with no support.

OTHER BUSINESSES' LEAVE & BENEFITS					
LEAVE	% Offering Leave	Minimum Days	Maximum Days	Average Days	Median Days
Sick Time	71%	0	7	3	2
Vacation	86%	5	20	9	8
Holidays	86%	3	8	6	7
Other Time	43%	0	5	2	1
FRINGE BENEFITS					
	Not Available	Available to Full-Time Employees	Available to Part-Time Employees	Available to Other Employees	
Health Insurance	43%	57%	14%	0%	
Dental Insurance	71%	14%	0%	0%	
Life Insurance	57%	29%	14%	0%	
Disability Insurance	57%	29%	0%	0%	
Accidental Death & Dismemberment	0%	0%	0%	0%	
Expense Reimbursement Account(s)	57%	29%	14%	0%	
Pension Plan (401k, 403b, SEP)	43%	43%	0%	0%	
Profit Sharing	86%	0%	0%	0%	
Training	29%	71%	14%	0%	
Financial Assistance for Education	86%	14%	0%	0%	
Child Care Assistance	86%	0%	0%	0%	

APPENDIX A

1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
10000	Managerial and Administrative Occupations	<i>div</i>	36,990	\$21.49	\$21.66	\$45,064	2.5	6.7	
13000	Staff and Administrative Specialty Managerial Occupations	<i>maj</i>	8,600	\$21.49	\$23.91	\$49,732	1.7	4.9	
13002	Financial Managers		2,980	\$20.98	\$24.00	\$49,910	1.6	4.6	
13005	Personnel, Training, and Labor Relations Managers		1,060	\$22.00	\$22.97	\$47,770	2.0	3.6	
13008	Purchasing Managers		900	\$17.35	\$19.27	\$40,090	1.6	6.8	
13011	Marketing, Advertising, and Public Relations Managers		1,400	\$23.03	\$25.04	\$52,090	1.5	4.2	
13014	Administrative Services Managers		1,190	\$19.50	\$21.04	\$43,760	1.4	5.3	
13017	Engineering, Mathematical, and Natural Sciences Managers		1,070	\$32.84	\$31.14	\$64,770	1.8	4.7	
15000	Line and Middle Management Industry Specific Managerial Occupations	<i>maj</i>	8,810	\$20.08	\$19.33	\$40,214	2.9	9.0	
15002	Postmasters and Mail Superintendents		420	\$20.67	\$20.97	\$43,620	1.0	0.0	
15005	Education Administrators		2,190	\$24.32	\$25.04	\$52,090	1.5	6.0	
15008	Medicine and Health Services Managers		1,260	\$21.29	\$22.68	\$47,180	1.6	5.8	
15011	Property and Real Estate Managers and Administrators		280	\$16.67	\$18.01	\$37,460	6.9	12.7	
15014	Industrial Production Managers		890	\$22.97	\$24.33	\$50,610	2.4	5.0	
15017	Construction Managers		850	\$19.49	\$20.72	\$43,100	2.5	6.7	
15023	Communications, Transportation, and Utilities Operations Managers		620	\$20.83	\$22.35	\$46,490	2.0	8.0	
15026	Food Service and Lodging Managers		2,230	\$11.88	\$12.79	\$26,600	2.0	6.2	
15031	Nursery and Greenhouse Managers		30	\$12.14	\$12.70	\$26,430	4.4	27.0	
15032	Lawn Service Managers		40	\$12.85	\$13.73	\$28,560	4.3	12.9	
19000	Other Managerial and Administrative Occupations	<i>maj</i>	19,580	\$21.85	\$21.75	\$45,247	3.1	6.2	
19002	Public Administration Chief Executives, Legislators, and General Administrators		200	\$16.58	\$15.76	\$32,780	6.9	13.0	
19005	General Managers and Top Executives		15,670	\$22.30	\$26.13	\$54,360	1.0	2.3	
19999	All Other Managers and Administrators		3,710	\$21.85	\$23.36	\$48,600	1.4	3.2	
20000	Professional, Paraprofessional, and Technical Occupations	<i>div</i>	116,130	\$15.89	\$17.71	\$38,234	3.5	11.5	
21000	Management Support Occupations	<i>maj</i>	13,210	\$16.40	\$17.38	\$36,143	3.4	9.7	
21102	Insurance Underwriters		380	\$19.07	\$19.89	\$41,370	2.7	9.8	
21105	Credit Analysts		140	\$14.94	\$16.44	\$34,200	2.5	4.2	
21108	Loan Officers and Counselors		840	\$18.24	\$21.02	\$43,730	2.8	5.6	
21114	Accountants and Auditors		2,870	\$16.62	\$18.37	\$38,220	4.6	6.6	
21117	Budget Analysts		160	\$19.62	\$19.24	\$40,020	1.1	5.2	
21199	All Other Financial Specialists		760	\$16.68	\$17.66	\$36,740	1.7	8.4	
21302	Wholesale and Retail Buyers, Except Farm Products		410	\$14.32	\$15.44	\$32,110	1.5	5.4	
21305	Purchasing Agents and Buyers, Farm Products		100	\$15.74	\$15.63	\$32,510	1.6	9.8	
21308	Purchasing Agents, Except Wholesale, Retail, and Farm Products		700	\$16.82	\$17.58	\$36,570	1.5	3.3	
21502	Claims Takers, Unemployment Benefits		50	\$11.60	\$11.20	\$23,300	1.1	0.0	
21505	Special Agents, Insurance		110	\$18.33	\$20.44	\$42,520	8.7	24.9	
21508	Employment Interviewers, Private or Public Employment Service		230	\$12.23	\$13.32	\$27,710	4.1	14.5	
21511	Personnel, Training, and Labor Relations Specialists		1,100	\$16.40	\$17.28	\$35,940	1.5	3.2	
21902	Cost Estimators		530	\$16.99	\$18.33	\$38,120	1.8	7.4	
21905	Management Analysts		520	\$22.66	\$25.71	\$53,480	14.0	27.3	
21908	Construction and Building Inspectors		310	\$11.33	\$11.71	\$24,350	5.3	27.4	
21911	Compliance Officers and Enforcement Inspectors, Except Construction		1,000	\$15.29	\$16.35	\$34,010	1.4	4.2	
21914	Tax Examiners, Collectors, and Revenue Agents		320	\$16.04	\$17.99	\$37,420	2.1	2.6	
21917	Assessors		170	\$13.69	\$13.30	\$27,670	5.2	9.9	
21921	Claims Examiners, Property and Casualty Insurance		170	\$19.05	\$20.87	\$43,400	4.8	19.4	
21999	All Other Management Support Workers		2,340	\$16.16	\$17.13	\$35,620	1.3	4.6	
22000	Engineers and Related Occupations	<i>maj</i>	8,950	\$19.87	\$20.85	\$43,370	3.0	14.2	

APPENDIX A

1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
22114	Chemical Engineers		90	\$31.01	\$28.42	\$59,110	2.9	12.0	
22121	Civil Engineers, Including Traffic		620	\$23.07	\$24.19	\$50,320	2.1	9.6	
22126	Electrical and Electronic Engineers		900	\$25.85	\$27.03	\$56,230	2.3	6.9	
22127	Computer Engineers		260	\$24.19	\$25.71	\$53,470	3.5	7.7	
22128	Industrial Engineers, Except Safety		380	\$23.24	\$24.36	\$50,660	1.4	6.2	
22132	Safety Engineers, Except Mining		190	\$19.90	\$20.52	\$42,680	1.5	9.1	
22135	Mechanical Engineers		670	\$25.04	\$25.85	\$53,770	3.0	7.2	
22199	All Other Engineers		820	\$23.67	\$24.23	\$50,400	3.0	12.2	
22302	Architects, Except Landscape and Marine		160	\$22.05	\$23.09	\$48,020	4.0	39.1	
22308	Landscape Architects		30	\$17.45	\$19.62	\$40,810	5.6	49.6	
22311	Surveyors and Mapping Scientists		290	\$16.64	\$15.94	\$33,150	6.8	36.1	
22502	Civil Engineering Technicians and Technologists		510	\$16.07	\$15.84	\$32,940	1.3	6.5	
22505	Electrical and Electronic Engineering Technicians and Technologists		1,030	\$16.67	\$17.05	\$35,450	1.6	6.7	
22508	Industrial Engineering Technicians and Technologists		100	\$12.52	\$13.82	\$28,740	2.1	14.8	
22511	Mechanical Engineering Technicians and Technologists		330	\$17.38	\$17.80	\$37,030	1.9	12.4	
22514	Drafters		1,390	\$17.81	\$17.87	\$37,180	4.3	5.9	
22517	Estimators and Drafters, Utilities		80	\$19.87	\$20.30	\$42,210	2.6	11.4	
22521	Surveying and Mapping Technicians		200	\$15.07	\$14.59	\$30,350	4.4	14.0	
22599	All Other Engineering and Related Technicians and Technologists		900	\$19.54	\$19.96	\$41,510	3.1	3.0	
24000	<i>Natural Scientists and Related Occupations</i>	<i>maj</i>	2,560	\$18.88	\$19.22	\$39,979	2.9	9.3	
24105	Chemists, Except Biochemists		110	\$19.70	\$21.55	\$44,820	2.9	7.4	
24111	Geologists, Geophysicists, and Oceanographers		220	\$23.46	\$25.90	\$53,860	7.0	17.2	
24199	All Other Physical Scientists		390	\$18.06	\$19.20	\$39,930	1.3	3.7	
24302	Foresters and Conservation Scientists		110	\$19.99	\$20.95	\$43,580	1.7	4.0	
24305	Agricultural and Food Scientists		50	\$21.91	\$22.54	\$46,890	1.9	0.0	
24308	Biological Scientists		550	\$19.99	\$21.62	\$44,970	2.5	9.8	
24399	All Other Life Scientists		130	\$15.05	\$18.17	\$37,790	3.1	16.6	
24502	Biological, Agricultural, and Food Technicians and Technologists, Except Health		300	\$11.67	\$11.65	\$24,240	2.7	8.0	
24505	Chemical Technicians and Technologists, Except Health		230	\$14.64	\$15.10	\$31,400	1.4	20.2	
24599	All Other Physical and Life Science Technicians and Technologists		470	\$14.22	\$15.53	\$32,310	4.0	6.4	
25000	<i>Computer, Mathematical, Operations Research, and Related Occupations</i>	<i>maj</i>	4,970	\$18.69	\$18.87	\$39,239	2.8	9.0	
25102	Systems Analysts, Electronic Data Processing		1,380	\$24.16	\$24.79	\$51,570	2.8	6.3	
25103	Data Base Administrators		220	\$18.64	\$19.58	\$40,730	2.1	8.7	
25104	Computer Support Specialists		1,660	\$13.82	\$14.70	\$30,570	3.3	4.0	
25105	Computer Programmers		1,060	\$19.33	\$20.96	\$43,590	2.4	8.1	
25108	Computer Programmer Aides		220	\$11.58	\$11.80	\$24,550	2.8	9.9	
25111	Programmers, Numerical Tool and Process Control		50	\$18.73	\$19.04	\$39,590	1.8	13.6	
25199	All Other Computer Scientists		190	\$18.96	\$20.15	\$41,920	2.2	6.2	
25315	Financial Analysts, Statistical		190	\$17.37	\$19.90	\$41,390	5.1	15.4	
27000	<i>Social Scientists and Other Social, Recreational, and Religious Occupations</i>	<i>maj</i>	10,920	\$15.06	\$15.65	\$32,559	3.3	11.2	
27102	Economists, Including Market Research Analysts		210	\$19.11	\$22.01	\$45,780	5.4	28.6	
27105	Urban and Regional Planners		30	\$17.45	\$17.35	\$36,100	5.6	11.2	
27108	Psychologists		230	\$23.61	\$27.86	\$57,960	7.6	13.3	
27199	All Other Social Scientists		200	\$15.97	\$16.48	\$34,280	2.1	7.1	
27302	Social Workers, Medical and Psychiatric		1,860	\$14.14	\$14.74	\$30,670	2.8	10.7	
27305	Social Workers, Except Medical and Psychiatric		2,140	\$13.92	\$14.80	\$30,770	1.3	5.0	

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1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
27307	Residential Counselors		3,000	\$8.35	\$8.66	\$18,010	1.6	9.6	
27308	Human Services Workers		1,770	\$9.12	\$9.39	\$19,540	1.7	8.6	
27311	Recreation Workers		1,450	\$7.62	\$8.17	\$16,990	2.4	13.0	
27502	Clergy		30	\$17.52	\$17.07	\$35,490	2.6	4.9	
28000	<i>Law and Related Occupations</i>	<i>maj</i>	2,390	\$15.33	\$21.93	\$45,612	3.4	16.3	
28102	Judges and Magistrates		80	\$48.57	\$41.32	\$85,950	2.9	5.8	
28108	Lawyers		1,650	\$26.52	\$29.93	\$62,240	5.6	10.8	
28302	Law Clerks		70	\$15.20	\$14.92	\$31,040	3.9	6.8	
28305	Paralegal Personnel		430	\$14.99	\$15.25	\$31,730	2.4	23.9	
28311	Title Examiners and Abstractors		40	\$13.51	\$14.24	\$29,630	3.2	39.8	
28399	All Other Legal Assistants and Technicians, Except Clerical		120	\$15.45	\$15.90	\$33,080	2.2	10.9	
31000	<i>Teachers, Educators, Librarians, and Related Occupations</i>	<i>maj</i>	37,220	\$13.13	\$12.60	\$40,663	3.9	11.6	
31114	Nursing Instructors, Postsecondary		200	*	*	\$41,330	3.3	7.8	
31202	Life Sciences Teachers, Postsecondary		270	*	*	\$47,460	5.0	7.7	
31204	Chemistry Teachers, Postsecondary		70	*	*	\$49,210	4.3	4.5	
31206	Physics Teachers, Postsecondary		50	*	*	\$59,200	10.7	5.2	
31209	All Other Physical Sciences Teachers, Postsecondary		60	*	*	\$48,690	5.1	9.1	
31211	Health Diagnostics Teachers, Postsecondary		50	*	*	\$70,020	11.8	35.0	
31212	Health Assessment and Treatment Teachers, Postsecondary		140	*	*	\$44,870	3.3	24.6	
31214	English Language and Literature Teachers, Postsecondary		300	*	*	\$43,030	2.3	11.8	
31215	Foreign Language and Literature Teachers, Postsecondary		90	*	*	\$43,570	3.2	5.3	
31218	Art, Drama, and Music Teachers, Postsecondary		310	*	*	\$44,640	3.6	22.6	
31224	Mathematical Sciences Teachers, Postsecondary		200	*	*	\$45,590	4.3	11.9	
31226	Computer Science Teachers, Postsecondary		100	*	*	\$43,510	5.3	7.8	
31231	Anthropology and Sociology Teachers, Postsecondary		90	*	*	\$51,420	3.0	6.0	
31233	Economics Teachers, Postsecondary		70	*	*	\$53,290	5.3	4.9	
31235	History Teachers, Postsecondary		100	*	*	\$49,150	4.5	5.2	
31236	Political Science Teachers, Postsecondary		60	*	*	\$54,450	4.5	10.3	
31237	Psychology Teachers, Postsecondary		120	*	*	\$47,010	3.8	8.0	
31239	All Other Social Sciences Teachers, Postsecondary		(*)	*	*	\$40,350	2.1		
31242	Business Teachers, Postsecondary		230	*	*	\$45,150	5.0	11.2	
31244	Law Teachers, Postsecondary		60	*	*	\$70,710	6.1	28.4	
31246	Criminal Justice and Law Enforcement Teachers, Postsecondary		30	*	*	\$39,560	4.5	17.4	
31247	Social Work Teachers, Postsecondary		50	*	*	\$42,260	3.7	25.5	
31252	Education Teachers, Postsecondary		260	*	*	\$45,440	4.2	11.8	
31254	Philosophy and Religion Teachers, Postsecondary		50	*	*	\$49,750	6.3	9.4	
31258	Parks, Recreation, Leisure, and Fitness Studies Teachers, Postsecondary		50	*	*	\$45,430	3.5	19.7	
31299	All Other Postsecondary Teachers		160	*	*	\$44,810	3.5	23.3	
31303	Teachers, Preschool		1,150	\$8.27	\$8.71	\$18,120	2.5	7.6	
31304	Teachers, Kindergarten		830	*	*	\$31,370	2.0	9.0	
31305	Teachers, Elementary School		11,510	*	*	\$33,440	1.0	5.7	
31308	Teachers, Secondary School		5,240	*	*	\$32,680	1.6	13.4	
31311	Teachers, Special Education		2,530	*	*	\$32,650	1.5	2.6	
31314	Teachers and Instructors, Vocational Education and Training		1,200	\$14.15	\$14.35	\$29,860	2.6	11.3	
31317	Instructors, Nonvocational Education		1,080	\$11.09	\$11.06	\$23,010	3.1	10.9	
31321	Instructors and Coaches, Sports and Physical Training		1,600	\$8.89	\$10.78	\$22,420	6.4	9.3	
31399	All Other Teachers and Instructors		1,040	*	*	\$29,510	4.2	23.0	
31502	Librarians, Professional		730	\$15.78	\$15.44	\$32,120	1.9	5.3	
31505	Technical Assistants, Library		610	\$9.63	\$9.49	\$19,730	2.0	7.4	
31508	Audio-Visual Specialists		60	\$13.13	\$13.11	\$27,270	3.8	13.8	

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1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
31511	Curators, Archivists, Museum Technicians, and Conservators		90	\$13.46	\$13.75	\$28,590	3.3	4.2	
31514	Vocational and Educational Counselors		1,040	\$15.58	\$15.65	\$32,560	2.3	4.7	
31517	Instructional Coordinators		400	\$17.70	\$17.96	\$37,360	1.5	6.5	
31521	Teacher Aides, Paraprofessional		4,940	\$8.13	\$8.29	\$17,240	1.8	5.2	
32000	<i>Health Practitioners, Technologists, Technicians, and Related Health Occupations</i>	<i>maj</i>	29,740	\$15.37	\$18.62	\$38,734	3.1	11.9	
32102	Physicians and Surgeons		2,240	#	\$53.66	\$111,610	7.1	4.1	
32105	Dentists		310	\$60.00	\$47.91	\$99,650	11.2	22.7	
32108	Optometrists		110	\$34.03	\$30.86	\$64,190	9.9	26.2	
32114	Veterinarians and Veterinary Inspectors		220	\$23.02	\$25.47	\$52,970	5.2	5.8	
32302	Respiratory Therapists		400	\$15.68	\$16.00	\$33,290	1.5	9.5	
32305	Occupational Therapists		470	\$20.23	\$21.14	\$43,970	2.0	10.4	
32308	Physical Therapists		740	\$22.36	\$23.46	\$48,790	1.8	9.8	
32314	Speech-Language Pathologists and Audiologists		610	\$17.78	\$18.55	\$38,590	1.7	7.9	
32317	Recreational Therapists		80	\$12.38	\$12.55	\$26,100	3.1	16.4	
32399	All Other Therapists		90	\$14.82	\$17.70	\$36,810	4.3	27.6	
32502	Registered Nurses		11,620	\$17.79	\$18.59	\$38,670	1.4	3.8	
32505	Licensed Practical Nurses		2,670	\$12.25	\$12.47	\$25,950	1.0	4.7	
32508	Emergency Medical Technicians		1,120	\$9.32	\$9.43	\$19,620	2.7	13.4	
32511	Physician Assistants		570	\$30.18	\$29.02	\$60,360	2.4	15.3	
32514	Opticians, Dispensing and Measuring		200	\$10.43	\$10.68	\$22,200	4.0	17.3	
32517	Pharmacists		780	\$33.30	\$30.89	\$64,250	1.9	7.5	
32519	Pharmacy Technicians and Aides		870	\$8.35	\$8.78	\$18,260	1.4	11.7	
32521	Dietitians and Nutritionists		210	\$15.82	\$16.44	\$34,190	4.6	11.5	
32523	Dietetic Technicians		210	\$11.00	\$11.40	\$23,710	1.9	16.4	
32902	Medical and Clinical Laboratory Technologists		620	\$16.74	\$16.82	\$34,980	1.0	14.3	
32905	Medical and Clinical Laboratory Technicians		430	\$12.81	\$13.13	\$27,310	2.1	10.4	
32908	Dental Hygienists		700	\$18.90	\$18.89	\$39,280	2.5	13.7	
32911	Medical Records Technicians		450	\$10.29	\$10.45	\$21,740	1.5	5.7	
32913	Radiation Therapists		30	\$17.10	\$17.44	\$36,280	3.9	16.2	
32914	Nuclear Medicine Technologists		80	\$17.06	\$17.04	\$35,430	1.5	8.0	
32919	Radiologic Technologists		830	\$14.62	\$15.19	\$31,600	1.0	6.8	
32925	Cardiology Technologists		140	\$15.37	\$15.57	\$32,390	1.3	4.0	
32926	Electrocardiograph Technicians		70	\$10.37	\$10.27	\$21,360	2.9	5.6	
32928	Surgical Technologists and Technicians		320	\$11.92	\$12.01	\$24,970	0.8	6.7	
32931	Psychiatric Technicians		480	\$9.96	\$10.00	\$20,800	1.9	21.9	
32951	Veterinary Technicians and Technologists		220	\$9.97	\$9.99	\$20,780	1.6	12.5	
32999	All Other Health Professionals, Paraprofessionals, and Technicians		1,850	\$11.51	\$14.13	\$29,390	6.6	11.4	
34000	<i>Writers, Artists, Entertainers, Athletes, and Related Occupations</i>	<i>maj</i>	3,760	\$11.22	\$13.46	\$27,540	6.6	15.4	
34002	Writers and Editors		590	\$15.09	\$16.97	\$35,300	8.7	10.0	
34005	Technical Writers and Editors		50	\$18.76	\$17.96	\$37,350	4.9	13.9	
34008	Public Relations Specialists and Publicity Writers		250	\$14.50	\$15.91	\$33,090	3.2	11.9	
34011	Reporters and Correspondents		340	\$9.80	\$10.67	\$22,200	4.6	9.6	
34014	Broadcast News Analysts		30	\$13.14	\$17.60	\$36,600	21.8	31.2	
34017	Announcers, Radio and Television		310	\$8.25	\$10.33	\$21,500	6.7	13.6	
34023	Photographers		300	\$11.52	\$12.67	\$26,350	4.4	11.6	
34026	Camera Operators, Television and Motion Picture		110	\$6.49	\$9.00	\$18,720	8.0	13.8	
34028	Broadcast Technicians		160	\$9.86	\$11.96	\$24,870	5.2	9.5	
34035	Artists and Related Workers		430	\$11.08	\$12.51	\$26,030	3.0	19.8	
34038	Designers, Except Interior Designers		730	\$11.03	\$12.49	\$25,970	2.4	10.1	

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1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
34041	Interior Designers		70	\$13.41	\$14.32	\$29,790	4.6	14.1	
34044	Merchandise Displayers and Window Trimmers		80	\$11.22	\$12.62	\$26,240	6.7	14.6	
34056	Producers, Directors, Actors, and Other Entertainers		220	*	*	\$25,370	8.3	22.3	
34058	Athletes, Coaches, Umpires, and Related Workers		90	*	*	\$23,720	6.4	25.7	
39000	<i>Other Professional, Paraprofessional, and Technical Occupations</i>	<i>maj</i>	2,410	\$17.14	\$18.51	\$38,505	3.0	6.6	
39011	Funeral Directors and Morticians		130	\$18.69	\$20.05	\$41,700	4.2	7.9	
39999	All Other Professional, Paraprofessional, and Technical Workers		2,280	\$15.59	\$16.97	\$35,310	1.7	5.3	
40000	Sales and Related Occupations	div	64,750	\$13.73	\$15.21	\$31,634	3.5	9.4	
41000	<i>First Line Supervisors and Manager/Supervisors - Sales Workers</i>	<i>maj</i>	8,190	\$13.86	\$15.26	\$31,740	0.8	2.7	
41002	First-Line Supervisors and Managers/Supervisors - Sales and Related Workers		8,190	\$13.86	\$15.26	\$31,740	0.8	2.7	
43000	<i>Sales Occupations, Services</i>	<i>maj</i>	4,270	\$13.73	\$17.40	\$36,193	7.9	17.4	
43002	Sales Agents and Placers, Insurance		1,520	\$13.73	\$17.11	\$35,600	4.8	10.7	
43005	Brokers, Real Estate		30	\$17.66	\$27.09	\$56,350	28.1	45.4	
43008	Sales Agents, Real Estate		70	\$13.35	\$14.63	\$30,430	6.0	14.8	
43011	Appraisers, Real Estate		270	\$14.12	\$15.83	\$32,930	7.0	32.3	
43014	Sales Agents, Securities, Commodities, and Financial Services		510	\$21.17	\$27.65	\$57,520	12.1	9.0	
43017	Sales Agents, Selected Business Services		610	\$16.17	\$16.88	\$35,100	2.2	12.3	
43021	Travel Agents		350	\$9.98	\$9.96	\$20,720	3.4	6.1	
43023	Sales Agents, Advertising		560	\$12.20	\$14.55	\$30,270	4.6	8.3	
43099	All Other Sales Representatives and Salespersons, Services		350	\$12.78	\$12.89	\$26,820	2.8	18.0	
49000	<i>Merchandise, Products, and Other Sales and Sales Related Occupations</i>	<i>maj</i>	52,290	\$9.32	\$12.97	\$26,967	1.8	8.1	
49002	Sales Engineers		150	\$25.21	\$26.49	\$55,110	2.3	15.8	
49005	Sales Representatives, Scientific and Related Products and Services, Except Retail		1,400	\$22.09	\$23.77	\$49,450	2.1	11.3	
49008	Sales Representatives, Except Retail and Scientific and Related Products and Services		4,380	\$16.98	\$18.59	\$38,660	1.9	6.1	
49011	Salespersons, Retail		17,830	\$7.48	\$8.46	\$17,590	1.1	2.7	
49014	Salespersons, Parts		1,440	\$10.41	\$11.02	\$22,920	1.7	9.6	
49017	Counter and Rental Clerks		2,030	\$6.65	\$7.23	\$15,040	1.4	4.7	
49021	Stock Clerks, Sales Floor		6,060	\$7.33	\$7.83	\$16,280	0.8	2.8	
49023	Cashiers		17,910	\$6.60	\$7.03	\$14,620	0.6	2.4	
49026	Telemarketers, Door-To-Door Sales Workers, News and Street Vendors, and Other Related Workers		1,000	\$8.45	\$9.25	\$19,230	1.7	10.0	
49034	Demonstrators and Promoters		90	\$9.32	\$11.88	\$24,700	5.2	12.3	
49999	All Other Sales and Related Workers		2,550	\$10.33	\$11.08	\$23,040	1.5	11.9	
50000	Clerical and Administrative Support Occupations	div	89,390	\$10.05	\$11.01	\$22,905	1.8	9.3	
51000	<i>First Line Supervisors and Manager/Supervisors - Clerical Workers</i>	<i>maj</i>	6,020	\$13.09	\$14.29	\$29,720	1.0	2.8	
51002	First-Line Supervisors and Managers/Supervisors - Clerical and Administrative Support Workers		6,020	\$13.09	\$14.29	\$29,720	1.0	2.8	
53000	<i>Industry Specific Clerical and Administrative Support Occupations</i>	<i>maj</i>	15,910	\$9.85	\$10.79	\$22,438	2.9	10.4	
53102	Tellers		3,150	\$7.85	\$8.04	\$16,720	1.5	6.1	
53105	New Accounts Clerks		500	\$9.85	\$10.29	\$21,410	5.8	22.7	
53111	Loan Interviewers		100	\$11.29	\$11.05	\$22,980	1.6	14.4	
53114	Credit Authorizers		40	\$13.22	\$13.58	\$28,250	3.0	12.2	
53117	Credit Checkers		120	\$10.36	\$10.55	\$21,950	3.0	12.5	
53121	Loan and Credit Clerks		620	\$9.63	\$9.78	\$20,340	1.8	11.3	
53123	Adjustment Clerks		2,630	\$11.22	\$11.14	\$23,170	0.8	3.9	
53126	Statement Clerks		50	\$9.19	\$9.16	\$19,050	1.6	12.9	

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1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
53128	Brokerage Clerks		70	\$12.06	\$12.55	\$26,110	2.8	8.8	
53302	Insurance Adjusters, Examiners, and Investigators		830	\$16.92	\$17.84	\$37,100	3.1	5.5	
53311	Insurance Claims Clerks		630	\$10.78	\$11.41	\$23,740	1.8	6.9	
53314	Insurance Policy Processing Clerks		900	\$11.20	\$11.78	\$24,500	2.8	9.3	
53502	Welfare Eligibility Workers and Interviewers		540	\$13.97	\$14.23	\$29,600	1.0	2.5	
53505	Investigators, Clerical		(*)	\$9.85	\$10.69	\$22,230	1.3		
53508	Bill and Account Collectors		970	\$11.52	\$11.48	\$23,870	1.6	4.3	
53702	Court Clerks		260	\$12.11	\$12.26	\$25,500	0.8	2.0	
53705	Municipal Clerks		250	\$8.52	\$9.04	\$18,800	4.0	15.6	
53708	License Clerks		200	\$11.10	\$10.85	\$22,560	1.4	8.5	
53805	Reservation and Transportation Ticket Agents		340	\$9.39	\$12.41	\$25,810	9.5	14.8	
53808	Hotel Desk Clerks		1,420	\$7.57	\$7.65	\$15,910	1.4	7.0	
53902	Library Assistants and Bookmobile Drivers		470	\$8.05	\$8.19	\$17,030	1.9	8.3	
53905	Teacher Aides and Educational Assistants, Clerical		1,610	\$7.93	\$8.14	\$16,940	2.1	8.4	
53908	Advertising Clerks		70	\$8.80	\$9.14	\$19,010	2.2	16.7	
53911	Proofreaders and Copy Markers		140	\$8.00	\$8.44	\$17,560	2.0	25.4	
53914	Real Estate Clerks		(*)	\$8.17	\$10.01	\$20,820	12.5		
55000	<i>Secretarial and General Office Occupations</i>	<i>maj</i>	44,680	\$10.27	\$10.37	\$21,568	1.4	6.6	
55102	Legal Secretaries		1,490	\$11.51	\$12.12	\$25,200	2.4	7.5	
55105	Medical Secretaries		1,570	\$10.45	\$10.38	\$21,580	1.8	10.0	
55108	Secretaries, Except Legal and Medical		9,560	\$10.27	\$10.35	\$21,540	0.7	2.1	
55302	Stenographers and/or Court Reporters		290	\$10.97	\$11.58	\$24,090	1.3	6.0	
55305	Receptionists and Information Clerks		4,460	\$8.53	\$8.66	\$18,010	0.9	3.6	
55307	Typists, Including Word Processing		2,000	\$10.07	\$9.97	\$20,740	0.8	3.2	
55314	Personnel Clerks, Except Payroll and Timekeeping		320	\$11.50	\$11.54	\$24,000	0.7	4.5	
55321	File Clerks		880	\$7.17	\$7.45	\$15,490	1.7	13.7	
55323	Order Clerks, Materials, Merchandise, and Service		1,170	\$10.09	\$10.50	\$21,840	1.1	7.2	
55326	Procurement Clerks		250	\$9.94	\$10.31	\$21,440	1.7	8.4	
55328	Statistical Clerks		130	\$10.68	\$10.81	\$22,480	1.4	5.6	
55332	Interviewing Clerks, Except Personnel and Social Welfare		380	\$8.51	\$8.78	\$18,270	1.7	16.6	
55335	Customer Service Representatives, Utilities		560	\$12.80	\$12.31	\$25,610	2.1	7.8	
55338	Bookkeeping, Accounting, and Auditing Clerks		8,960	\$10.33	\$10.41	\$21,650	0.6	3.0	
55341	Payroll and Timekeeping Clerks		860	\$11.65	\$11.74	\$24,420	2.2	3.6	
55344	Billing, Cost, and Rate Clerks		1,540	\$9.93	\$10.10	\$21,010	1.6	5.6	
55347	General Office Clerks		10,260	\$8.83	\$9.28	\$19,290	0.7	3.2	
56000	<i>Electronic Data Processing and Other Office Machine Occupations</i>	<i>maj</i>	3,460	\$8.76	\$9.85	\$20,493	2.6	15.3	
56002	Billing, Posting, and Calculating Machine Operators		370	\$10.00	\$10.05	\$20,910	1.5	31.6	
56005	Duplicating Machine Operators		110	\$8.80	\$8.51	\$17,700	1.6	7.0	
56008	Mail Machine Operators, Preparation and Handling		110	\$8.39	\$9.30	\$19,340	3.2	11.1	
56011	Computer Operators, Except Peripheral Equipment		590	\$11.39	\$12.21	\$25,390	1.7	4.9	
56014	Peripheral EDP Equipment Operators		80	\$9.77	\$10.31	\$21,440	2.4	18.2	
56017	Data Entry Keyers, Except Composing		2,040	\$8.71	\$8.94	\$18,590	1.7	9.6	
56021	Data Keyers, Composing		60	\$8.50	\$9.93	\$20,660	1.2	32.0	
56099	All Other Office Machine Operators		100	\$8.49	\$9.57	\$19,910	7.7	7.9	
57000	<i>Communications, Mail, and Message Distributing Occupations</i>	<i>maj</i>	3,050	\$8.49	\$10.46	\$21,760	1.1	7.0	
57102	Switchboard Operators		710	\$8.45	\$8.64	\$17,960	0.8	4.8	
57302	Mail Clerks, Except Mail Machine Operators and Postal Service		460	\$8.39	\$8.61	\$17,910	1.3	9.9	
57305	Postal Mail Carriers		1,770	\$16.20	\$15.92	\$33,110	0.9	0.0	
57311	Messengers		110	\$8.53	\$8.68	\$18,060	1.5	13.1	
58000	<i>Material Recording, Scheduling, Dispatching, and Distributing</i>	<i>maj</i>	14,150	\$10.76	\$11.19	\$23,269	1.9	9.4	

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1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
58002	Dispatchers, Police, Fire, and Ambulance		950	\$10.76	\$10.65	\$22,160	1.1	22.5	
58005	Dispatchers, Except Police, Fire, and Ambulance		640	\$11.96	\$13.09	\$27,230	1.4	5.0	
58008	Production, Planning, and Expediting Clerks		980	\$16.59	\$16.09	\$33,480	3.7	5.2	
58014	Meter Readers, Utilities		170	\$11.97	\$12.15	\$25,270	2.3	11.0	
58017	Weighers, Measurers, Checkers, and Samplers, Recordkeeping		210	\$9.70	\$10.16	\$21,140	1.7	4.6	
58021	Marking Clerks		50	\$7.58	\$7.91	\$16,440	4.2	26.7	
58023	Stock Clerks - Stockroom, Warehouse or Storage Yard		3,420	\$9.19	\$9.80	\$20,390	1.0	4.3	
58026	Order Fillers, Wholesale and Retail Sales		3,270	\$8.86	\$8.94	\$18,600	1.1	3.4	
58028	Shipping, Receiving, and Traffic Clerks		4,460	\$11.04	\$11.88	\$24,710	1.0	2.3	
59000	<i>Other Clerical and Administrative Support Occupations</i>	<i>maj</i>	2,120	\$10.05	\$10.14	\$21,090	1.5	13.6	
59999	All Other Clerical and Administrative Support Workers		2,120	\$10.05	\$10.14	\$21,090	1.5	13.6	
60000	Service Occupations	div	99,270	\$8.38	\$9.47	\$19,707	2.9	12.9	
61000	<i>First-Line Supervisors and Managers/Supervisors - Service Occupations</i>	<i>maj</i>	3,010	\$13.64	\$13.94	\$28,988	2.3	7.8	
61002	Fire Fighting and Prevention Supervisors		150	\$16.61	\$15.88	\$33,030	3.7	13.4	
61005	Police and Detective Supervisors		500	\$17.88	\$18.23	\$37,920	1.6	8.1	
61008	Housekeeping Supervisors		470	\$9.90	\$10.08	\$20,970	2.0	3.9	
61099	All Other Supervisors and Managers/Supervisors - Service Workers		1,890	\$10.66	\$11.55	\$24,030	1.9	5.6	
63000	<i>Protective Service Occupations</i>	<i>maj</i>	9,030	\$8.77	\$10.81	\$22,477	3.6	19.4	
63002	Fire Inspectors		30	\$15.16	\$15.34	\$31,920	3.5	29.5	
63008	Fire Fighters		1,680	\$8.77	\$10.31	\$21,450	7.9	23.7	
63011	Police Detectives		240	\$15.85	\$15.91	\$33,090	1.2	10.5	
63014	Police Patrol Officers		2,000	\$12.54	\$12.36	\$25,710	1.7	9.6	
63017	Correction Officers and Jailers		1,160	\$11.32	\$11.01	\$22,890	1.2	14.2	
63023	Bailiffs		30	\$7.88	\$8.82	\$18,340	5.9	28.3	
63032	Sheriffs and Deputy Sheriffs		320	\$12.34	\$12.36	\$25,710	4.2	24.3	
63035	Detectives and Investigators, Except Public		40	\$8.58	\$8.98	\$18,690	3.1	20.3	
63044	Crossing Guards		290	\$6.05	\$6.29	\$13,090	2.9	19.0	
63047	Guards and Watch Guards		2,880	\$7.65	\$8.45	\$17,580	3.8	11.7	
63099	All Other Protective Service Workers		360	\$8.21	\$9.03	\$18,780	3.8	22.8	
65000	<i>Food and Beverage Preparation and Service Occupations</i>	<i>maj</i>	47,480	\$6.85	\$7.37	\$15,339	1.7	9.6	
65002	Hosts and Hostesses, Restaurant, Lounge, or Coffee Shop		1,170	\$6.90	\$7.13	\$14,830	1.6	6.7	
65005	Bartenders		2,380	\$6.12	\$6.58	\$13,690	2.1	5.9	
65008	Waiters and Waitresses		10,450	\$5.80	\$6.12	\$12,740	1.8	4.7	
65011	Food Servers, Outside		120	\$6.83	\$6.88	\$14,300	3.1	15.6	
65014	Dining Room and Cafeteria Attendants and Bartender Helpers		1,840	\$6.03	\$6.36	\$13,240	1.4	8.9	
65017	Counter Attendants - Lunchroom, Coffee Shop, or Cafeteria		2,960	\$5.91	\$6.25	\$13,000	1.9	20.2	
65021	Bakers, Bread and Pastry		1,840	\$8.05	\$8.26	\$17,190	0.9	3.8	
65023	Butchers and Meat Cutters		690	\$10.11	\$10.68	\$22,220	1.2	7.0	
65026	Cooks, Restaurant		3,850	\$8.11	\$8.52	\$17,720	1.6	6.3	
65028	Cooks, Institution or Cafeteria		2,440	\$8.78	\$8.72	\$18,140	1.3	8.8	
65032	Cooks, Fast Food		2,940	\$6.52	\$6.65	\$13,840	1.5	12.5	
65035	Cooks, Short Order		1,080	\$7.17	\$7.27	\$15,120	2.8	15.1	
65038	Food Preparation Workers		8,350	\$6.85	\$7.07	\$14,700	1.3	10.2	
65041	Combined Food Preparation and Service Workers		5,900	\$6.48	\$6.84	\$14,220	1.2	6.5	
65099	All Other Food Service Workers		1,470	\$7.17	\$7.27	\$15,130	1.4	11.9	
66000	<i>Health Service and Related Occupations</i>	<i>maj</i>	16,710	\$9.76	\$9.71	\$20,203	2.2	13.8	
66002	Dental Assistants		1,090	\$10.72	\$10.67	\$22,190	1.6	11.3	
66005	Medical Assistants		1,180	\$9.76	\$10.06	\$20,930	2.1	15.1	
66008	Nursing Aides, Orderlies, and Attendants		9,090	\$7.86	\$7.97	\$16,590	0.9	3.7	

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1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
66011	Home Health Aides		3,640	\$7.88	\$7.83	\$16,300	3.6	9.1	
66014	Psychiatric Aides		290	\$10.35	\$10.33	\$21,490	0.9	6.4	
66017	Physical and Corrective Therapy Assistants and Aides		290	\$9.82	\$10.73	\$22,320	2.7	9.6	
66021	Occupational Therapy Assistants and Aides		110	\$11.85	\$11.91	\$24,770	3.4	8.5	
66023	Ambulance Drivers and Attendants, Except Emergency Medical Technicians		80	\$7.86	\$8.23	\$17,110	3.0	23.0	
66099	All Other Health Service Workers		940	\$9.59	\$9.68	\$20,130	1.2	37.8	
67000	<i>Cleaning and Building Service Occupations</i>	<i>maj</i>	15,330	\$8.38	\$9.42	\$19,585	5.6	6.7	
67002	Maids and Housekeeping Cleaners		5,650	\$7.26	\$7.33	\$15,250	1.0	4.5	
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners		8,780	\$8.17	\$8.44	\$17,560	1.0	2.6	
67008	Pest Controllers and Assistants		(*)	\$11.87	\$11.53	\$23,980	5.4		
67099	All Other Cleaning and Building Service Workers		900	\$8.58	\$10.36	\$21,550	14.8	13.0	
68000	<i>Personal Service Occupations</i>	<i>maj</i>	6,730	\$7.27	\$7.44	\$15,475	3.0	14.1	
68005	Hairdressers, Hairstylists, and Cosmetologists		1,250	\$7.31	\$8.08	\$16,820	2.0	5.1	
68014	Amusement and Recreation Attendants		500	\$5.92	\$6.36	\$13,240	1.8	18.2	
68017	Guides		290	\$7.93	\$8.17	\$16,980	3.4	18.7	
68021	Ushers, Lobby Attendants, and Ticket Takers		100	\$5.87	\$5.86	\$12,190	2.3	15.5	
68023	Baggage Porters and Bellhops		90	\$6.15	\$7.02	\$14,600	3.2	13.4	
68035	Personal and Home Care Aides		2,290	\$7.34	\$7.33	\$15,240	2.1	19.5	
68038	Child Care Workers		2,060	\$7.22	\$7.55	\$15,700	2.1	13.6	
68041	Funeral Attendants		150	\$8.78	\$9.15	\$19,030	6.7	9.0	
69000	<i>Other Service Occupations</i>	<i>maj</i>	980	\$6.78	\$7.64	\$15,880	2.0	18.7	
69999	All Other Service Workers		980	\$6.78	\$7.64	\$15,880	2.0	18.7	
70000	<i>Agricultural, Forestry, Fishing, and Related Occupations</i>	<i>div</i>	8,120	\$10.94	\$11.52	\$23,966	4.8	15.1	
72000	<i>First-Line Supervisors and Managers/Supervisors - Agricultural and Related Workers</i>	<i>maj</i>	360	\$13.09	\$14.14	\$29,410	7.2	15.9	
72002	First-Line Supervisors and Managers/Supervisors - Agricultural, Forestry, Fishing, and Related Workers		360	\$13.09	\$14.14	\$29,410	7.2	15.9	
73000	<i>Timber Cutting and Logging Occupations</i>	<i>maj</i>	1,720	\$10.94	\$11.25	\$23,400	4.6	16.5	
73002	Fallers and Buckers		440	\$10.87	\$10.90	\$22,680	4.9	18.8	
73008	Log-Handling Equipment Operators		480	\$10.94	\$11.05	\$22,980	5.2	20.7	
73011	Logging Tractor Operators		800	\$11.08	\$11.80	\$24,540	3.6	9.9	
79000	<i>Other Agricultural, Forestry, Fishing, and Related Occupations</i>	<i>maj</i>	6,040	\$8.24	\$9.18	\$19,088	2.5	12.9	
79002	Forest and Conservation Workers		50	\$11.65	\$11.60	\$24,130	2.1	10.2	
79008	Log Graders and Scalers		90	\$10.93	\$11.32	\$23,550	3.3	10.9	
79011	Graders and Sorters, Agricultural Products		310	\$7.08	\$7.26	\$15,100	3.2	21.4	
79017	Animal Caretakers, Except Farm		760	\$7.88	\$8.31	\$17,290	1.3	7.9	
79033	Pruners		(*)	\$10.37	\$10.20	\$21,210	1.3		
79036	Sprayers/Applicators		90	\$9.58	\$9.50	\$19,770	4.3	20.3	
79041	Laborers, Landscaping and Groundskeeping		3,830	\$8.22	\$8.45	\$17,580	1.2	3.5	
79806	Veterinary Assistants		220	\$8.26	\$8.45	\$17,580	2.5	12.9	
79858	Farmworkers, Farm and Ranch Animals		(*)	\$8.09	\$8.05	\$16,730	3.8		
79999	All Other Agricultural, Forestry, Fishing, and Related Workers		690	\$7.77	\$8.63	\$17,940	2.1	16.4	
80000	<i>Production, Construction, Operating, Maintenance, and Material Handling Occupations</i>	<i>div</i>	135,740	\$10.64	\$12.08	\$25,236	2.8	15.5	
81000	<i>First-Line Supervisors and Managers/Supervisors - Production, Construction, Maintenance, and Related Workers</i>	<i>maj</i>	9,360	\$15.62	\$17.17	\$35,717	1.5	7.7	
81002	First-Line Supervisors and Managers/Supervisors - Mechanics, Installers, and Repairers		2,800	\$17.63	\$18.55	\$38,590	1.3	15.5	
81005	First-Line Supervisors and Managers/Supervisors - Construction Trades and Extractive Workers		1,320	\$15.58	\$16.63	\$34,590	1.3	4.9	

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1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
81008	First-Line Supervisors and Managers/Supervisors - Production and Operating Workers		2,970	\$17.65	\$18.37	\$38,210	1.8	6.5	
81011	First-Line Supervisors and Managers/Supervisors - Transportation and Material-Moving Machine and Vehicle Operators		530	\$15.65	\$17.85	\$37,120	1.7	6.8	
81017	First-Line Supervisors and Managers/Supervisors - Helpers, Laborers, and Material Movers, Hand		690	\$13.37	\$14.18	\$29,490	1.4	7.6	
81099	All Other First-Line Supervisors and Managers/Supervisors - Production, Construction, Maintenance, and Related Workers		1,050	\$15.56	\$17.45	\$36,300	1.6	4.7	
83000	<i>Inspectors and Related Occupations</i>	<i>maj</i>	2,420	\$9.62	\$10.63	\$22,090	2.6	7.2	
83002	Precision Inspectors, Testers, and Graders		530	\$9.08	\$10.42	\$21,660	2.6	3.8	
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers		1,890	\$10.16	\$10.83	\$22,520	2.6	10.5	
85000	<i>Mechanics, Installers, and Repairers</i>	<i>maj</i>	23,000	\$12.54	\$13.62	\$28,338	3.4	17.7	
85110	Machinery Maintenance Mechanics		1,110	\$13.37	\$13.30	\$27,650	0.9	5.9	
85112	Machinery Maintenance Mechanics, Textile Machines		190	\$11.50	\$11.81	\$24,560	1.5	10.9	
85113	Machinery Maintenance Mechanics, Sewing Machines		90	\$10.92	\$11.60	\$24,120	2.5	18.1	
85116	Machinery Maintenance Mechanics, Marine Equipment		340	\$15.98	\$15.85	\$32,970	2.1	6.6	
85118	Machinery Maintenance Mechanics, Water or Power Generation Plant		110	\$15.98	\$16.27	\$33,840	1.8	9.2	
85119	All Other Machinery Maintenance Mechanics		230	\$15.07	\$15.58	\$32,400	2.2	3.1	
85123	Millwrights		1,090	\$16.44	\$16.67	\$34,670	2.6	14.4	
85128	Machinery Maintenance Workers		520	\$14.49	\$15.29	\$31,800	2.9	8.5	
85132	Maintenance Repairers, General Utility		5,000	\$10.98	\$13.00	\$27,040	6.1	6.6	
85302	Automotive Mechanics		3,560	\$11.16	\$11.56	\$24,050	1.3	5.2	
85305	Automotive Body and Related Repairers		830	\$12.08	\$12.47	\$25,940	3.4	13.5	
85308	Motorcycle Repairers		50	\$10.71	\$11.35	\$23,600	5.9	19.1	
85311	Bus and Truck Mechanics and Diesel Engine Specialists		1,170	\$12.54	\$12.86	\$26,740	1.3	7.4	
85314	Mobile Heavy Equipment Mechanics, Except Engines		520	\$13.51	\$13.46	\$28,000	1.4	9.5	
85321	Farm Equipment Mechanics		70	\$9.92	\$9.84	\$20,460	3.1	25.2	
85323	Aircraft Mechanics		210	\$12.02	\$13.04	\$27,130	2.5	7.2	
85328	Small Engine Specialists		300	\$10.10	\$10.07	\$20,940	1.4	20.9	
85502	Central Office and PBX Installers and Repairers		40	\$20.55	\$20.44	\$42,510	2.6	11.5	
85514	Radio Mechanics		40	\$12.00	\$12.12	\$25,220	9.0	34.8	
85599	All Other Communications Equipment Mechanics, Installers, and Repairers		110	\$15.57	\$15.49	\$32,210	5.2	38.5	
85702	Telephone and Cable Television Line Installers and Repairers		1,330	\$15.48	\$16.29	\$33,870	4.6	25.6	
85705	Data Processing Equipment Repairers		360	\$13.63	\$14.35	\$29,840	2.8	26.6	
85708	Electronic Home Entertainment Equipment Repairers		120	\$10.51	\$10.75	\$22,350	4.0	14.7	
85711	Electric Home Appliance and Power Tool Repairers		150	\$12.36	\$13.08	\$27,200	2.0	9.0	
85714	Electric Motor, Transformer, and Related Repairers		200	\$13.26	\$13.10	\$27,260	6.4	37.2	
85717	Electronics Repairers, Commercial and Industrial Equipment		280	\$18.28	\$18.56	\$38,600	1.6	28.0	
85721	Powerhouse, Substation, and Relay Electricians		90	\$16.05	\$16.32	\$33,950	2.0	24.2	
85723	Electrical Power-Line Installers and Repairers		480	\$17.84	\$17.51	\$36,410	1.1	10.1	
85726	Station Installers and Repairers, Telephone		30	\$16.38	\$16.44	\$34,190	5.1	33.1	
85799	All Other Electrical and Electronic Equipment Mechanics, Installers, and Repairers		220	\$13.22	\$13.83	\$28,770	1.4	29.0	
85902	Heating, Air Conditioning, and Refrigeration Mechanics and Installers		1,680	\$12.30	\$12.49	\$25,990	3.0	9.9	
85905	Precision Instrument Repairers		220	\$20.69	\$19.78	\$41,140	2.2	10.3	
85911	Electric Meter Installers and Repairers		160	\$15.11	\$15.07	\$31,340	1.9	10.6	
85921	Musical Instrument Repairers and Tuners		40	\$8.66	\$8.92	\$18,560	12.7	36.9	

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1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
85923	Locksmiths and Safe Repairers		30	\$11.17	\$11.61	\$24,150	5.0	37.7	
85926	Office Machine and Cash Register Servicers		200	\$11.88	\$12.20	\$25,370	2.1	16.4	
85928	Mechanical Control and Valve Installers and Repairers		30	\$14.95	\$15.15	\$31,510	1.8	11.9	
85932	Elevator Installers and Repairers		(*)	\$22.48	\$23.44	\$48,750	8.4		
85938	Installers and Repairers, Manufactured Buildings, Mobile Homes, and Travel Trailers		200	\$10.10	\$10.17	\$21,160	2.1	26.2	
85944	Gas Appliance Repairers		40	\$11.62	\$10.94	\$22,760	7.3	29.8	
85947	Coin and Vending Machine Servicers and Repairers		130	\$10.80	\$11.10	\$23,090	1.7	18.1	
85951	Bicycle Repairers		40	\$9.53	\$9.18	\$19,090	3.8	27.8	
85953	Tire Repairers and Changers		540	\$7.99	\$8.51	\$17,700	4.3	11.7	
85956	Menders, Garments, Linens, and Related		30	\$8.16	\$8.22	\$17,110	2.6	10.6	
85999	All Other Mechanics, Installers, and Repairers		820	\$13.83	\$14.03	\$29,180	2.1	9.1	
87000	<i>Construction Trades and Extractive Occupations</i>	<i>maj</i>	17,160	\$12.33	\$12.21	\$25,405	2.8	17.9	
87102	Carpenters		4,710	\$11.48	\$11.89	\$24,730	1.5	6.2	
87105	Ceiling Tile Installers and Acoustical Carpenters		(*)	\$13.16	\$13.16	\$27,370	3.1		
87108	Drywall Installers		250	\$14.60	\$14.47	\$30,100	1.5	13.9	
87111	Tapers		130	\$13.45	\$13.31	\$27,690	3.5	18.3	
87202	Electricians		2,660	\$15.95	\$16.17	\$33,640	1.2	4.4	
87302	Brickmasons		220	\$13.69	\$13.09	\$27,220	3.7	13.3	
87305	Stonemasons		80	\$13.18	\$13.19	\$27,440	2.1	40.2	
87311	Concrete and Terrazzo Finishers		650	\$10.01	\$10.39	\$21,600	1.4	21.7	
87314	Reinforcing Metal Workers		60	\$11.13	\$11.23	\$23,360	1.0	4.4	
87402	Painters and Paperhangers, Construction and Maintenance		1,800	\$12.96	\$12.52	\$26,050	1.9	3.2	
87502	Plumbers, Pipefitters, and Steamfitters		2,230	\$15.01	\$14.85	\$30,900	1.5	6.8	
87508	Pipelayers		130	\$9.91	\$10.10	\$21,010	2.3	19.4	
87602	Carpet Installers		150	\$11.05	\$11.52	\$23,950	1.8	41.1	
87605	Floor Layers, Except Carpet, Wood, and Hard Tiles		90	\$12.86	\$13.63	\$28,360	3.8	31.8	
87708	Paving, Surfacing, and Tamping Equipment Operators		190	\$9.70	\$9.69	\$20,150	1.5	16.8	
87711	Highway Maintenance Workers		2,120	\$10.51	\$10.10	\$21,000	2.5	5.6	
87714	Rail-Track Laying and Maintenance Equipment Operators		50	\$16.28	\$15.49	\$32,220	2.8	31.4	
87803	Hazardous Materials Removal Workers		(*)	\$9.63	\$10.04	\$20,880	6.5		
87808	Roofers		330	\$9.64	\$9.53	\$19,810	4.5	14.8	
87811	Glaziers		130	\$12.02	\$11.98	\$24,910	2.1	20.2	
87814	Structural Metal Workers		320	\$12.51	\$12.66	\$26,340	1.4	9.5	
87817	Fence Erectors		(*)	\$8.79	\$9.21	\$19,150	5.2		
87899	All Other Construction Trades Workers		240	\$9.63	\$10.45	\$21,740	3.5	16.4	
87902	Earth Drillers, Except Oil and Gas		150	\$12.33	\$12.55	\$26,110	6.6	23.0	
87999	All Other Construction and Extractive Workers, Except Helpers		470	\$13.17	\$14.14	\$29,400	3.0	31.4	
89000	<i>Precision Production Occupations</i>	<i>maj</i>	7,690	\$10.11	\$10.76	\$22,371	2.8	19.4	
89102	Tool and Die Makers		240	\$17.44	\$16.75	\$34,840	1.5	22.3	
89108	Machinists		2,160	\$13.95	\$14.00	\$29,120	2.2	7.4	
89111	Tool Grinders, Filers, Sharpeners, and Other Precision Grinders		200	\$10.94	\$11.25	\$23,390	2.7	14.9	
89123	Jewelers and Silversmiths		80	\$11.07	\$11.83	\$24,620	8.9	34.7	
89132	Sheet Metal Workers		1,100	\$14.63	\$13.49	\$28,060	1.7	5.7	
89199	All Other Precision Metal Workers		30	\$11.79	\$12.96	\$26,960	1.4	13.8	
89308	Wood Machinists		230	\$9.03	\$9.17	\$19,070	1.5	26.9	
89311	Cabinetmakers and Bench Carpenters		550	\$10.94	\$10.87	\$22,600	1.6	12.8	
89314	Furniture Finishers		280	\$10.67	\$10.66	\$22,170	3.6	44.4	
89399	All Other Precision Woodworkers		100	\$9.25	\$8.94	\$18,600	1.2	14.7	
89505	Custom Tailors and Sewers		130	\$8.01	\$8.25	\$17,160	2.5	15.2	
89511	Shoe and Leather Workers and Repairers, Precision		1,510	\$8.78	\$8.82	\$18,350	1.8	23.0	

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1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
89517	Pressers, Delicate Fabrics		40	\$9.43	\$8.85	\$18,420	4.2	40.5	
89599	All Other Precision Textile, Apparel, and Furnishings Workers		80	\$9.44	\$11.20	\$23,290	3.5	24.9	
89702	Hand Compositors and Typesetters		(*)	\$7.76	\$8.11	\$16,880	2.7		
89705	Job Printers		30	\$10.13	\$10.39	\$21,610	1.6	28.8	
89706	Paste-Up Workers		50	\$8.13	\$8.58	\$17,840	2.6	13.4	
89707	Electronic Pagination System Operators		150	\$12.27	\$12.63	\$26,280	2.6	12.1	
89713	Camera Operators		30	\$10.11	\$11.03	\$22,950	3.0	11.5	
89715	Scanner Operators		30	\$13.13	\$13.30	\$27,660	2.1	12.1	
89717	Strippers		80	\$11.94	\$12.07	\$25,110	1.2	4.9	
89718	Platemakers		40	\$9.85	\$9.94	\$20,670	4.1	14.3	
89802	Slaughterers and Butchers		(*)	\$8.75	\$8.83	\$18,370	3.4		
89805	Bakers, Manufacturing		(*)	\$8.86	\$9.32	\$19,380	1.7		
89808	Food Batchmakers		50	\$7.31	\$7.10	\$14,760	4.3	43.9	
89905	Precision Molders, Shapers, Casters, and Carvers, Except Jewelry and Foundry		40	\$7.94	\$8.20	\$17,050	2.0	5.7	
89917	Precision Optical Goods Workers		(*)	\$9.24	\$10.54	\$21,920	2.8		
89921	Precision Dental Laboratory Technicians		240	\$12.83	\$14.19	\$29,520	7.8	22.2	
89999	All Other Precision Workers		220	\$10.60	\$10.63	\$22,110	1.2	13.9	
91000	<i>Machine Setters, Set-Up Operators, Operators, and Tenders</i>	<i>maj</i>	18,930	\$10.39	\$10.98	\$22,837	2.7	17.7	
91102	Sawing Machine Tool Setters and Set-Up Operators, Metal and Plastic		60	\$12.49	\$12.36	\$25,710	5.8	20.9	
91105	Lathe and Turning Machine Tool Setters and Set-Up Operators, Metal and Plastic		100	\$11.53	\$13.02	\$27,080	1.8	2.2	
91108	Drilling and Boring Machine Tool Setters and Set-Up Operators, Metal and Plastic		150	\$12.25	\$13.28	\$27,620	4.9	10.3	
91114	Grinding, Lapping, and Buffing Machine Tool Setters and Set-Up Operators, Metal and Plastic		(*)	\$9.83	\$9.87	\$20,530	1.9		
91117	Machine Tool Cutting Operators and Tenders, Metal and Plastic		260	\$8.78	\$9.96	\$20,730	1.3	14.9	
91302	Punching Machine Setters and Set-Up Operators, Metal and Plastic		120	\$11.08	\$11.19	\$23,280	1.5	4.8	
91305	Press and Press-Brake Machine Setters and Set-Up Operators, Metal and Plastic		120	\$11.93	\$12.56	\$26,110	1.7	6.7	
91311	Extruding and Drawing Machine Setters and Set-Up Operators, Metal and Plastic		30	\$9.50	\$9.39	\$19,530	2.8	46.2	
91502	Numerical Control Machine Tool Operators and Tenders, Metal and Plastic		480	\$13.01	\$13.50	\$28,070	2.8	30.4	
91505	Combination Machine Tool Setters and Set-Up Operators, Metal and Plastic		90	\$11.06	\$11.43	\$23,780	1.2	14.1	
91508	Combination Machine Tool Operators and Tenders, Metal and Plastic		370	\$9.23	\$9.70	\$20,180	1.0	11.2	
91702	Welding Machine Setters and Set-Up Operators		100	\$15.74	\$16.19	\$33,670	2.3	41.0	
91705	Welding Machine Operators and Tenders		430	\$11.01	\$11.62	\$24,180	1.1	22.6	
91714	Metal Fabricators, Structural Metal Products		230	\$11.84	\$11.92	\$24,800	1.6	12.9	
91902	Plastic Molding and Casting Machine Setters and Set-Up Operators		(*)	\$11.00	\$11.12	\$23,120	2.1		
91905	Plastic Molding and Casting Machine Operators and Tenders		380	\$8.45	\$9.12	\$18,970	5.3	17.8	
91917	Electrolytic Plating and Coating Machine Setters and Set-Up Operators, Metal and Plastic		(*)	\$9.67	\$9.88	\$20,550	1.4		
91921	Electrolytic Plating and Coating Machine Operators and Tenders, Metal and Plastic		110	\$10.80	\$11.33	\$23,560	1.4	7.4	
92302	Sawing Machine Setters and Set-Up Operators		40	\$8.43	\$8.54	\$17,770	1.5	27.6	

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1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
92305	Head Sawyers		160	\$9.84	\$10.56	\$21,970	6.6	12.3	
92308	Sawing Machine Operators and Tenders		470	\$8.54	\$9.36	\$19,460	2.9	12.5	
92311	Woodworking Machine Setters and Set-Up Operators, Except Sawing		210	\$9.21	\$9.56	\$19,880	2.9	8.7	
92314	Woodworking Machine Operators and Tenders, Except Sawing		900	\$7.56	\$7.74	\$16,110	1.3	10.9	
92510	Printing Press Machine Setters and Set-Up Operators		90	\$10.64	\$10.95	\$22,780	1.9	8.8	
92512	Offset Lithographic Press Setters and Set-Up Operators		220	\$12.73	\$12.96	\$26,950	2.4	6.9	
92522	Specialty Materials Printing Machine Setters and Set-Up Operators		120	\$13.05	\$13.79	\$28,680	7.0	31.5	
92524	Screen Printing Machine Setters and Set-Up Operators		60	\$8.83	\$9.07	\$18,870	3.2	24.3	
92525	Bindery Machine Setters and Set-Up Operators		70	\$10.99	\$11.38	\$23,660	1.7	18.5	
92541	Typesetting and Composing Machine Operators and Tenders		40	\$9.12	\$10.06	\$20,930	3.7	21.5	
92543	Printing Press Machine Operators and Tenders		470	\$10.11	\$10.39	\$21,620	1.9	7.0	
92702	Textile Machine Setters and Set-Up Operators		260	\$10.94	\$10.99	\$22,860	5.0	10.6	
92705	Textile Machine Operators and Tenders, Winding, Twisting, Knitting, Weaving, and Cutting		1,300	\$10.45	\$10.27	\$21,350	1.2	12.7	
92714	Textile Bleaching and Dyeing Machine Operators and Tenders		70	\$10.17	\$9.96	\$20,710	2.0	24.8	
92721	Sewing Machine Operators, Nongarment		410	\$7.10	\$7.52	\$15,650	3.9	19.0	
92723	Shoe Sewing Machine Operators and Tenders		1,190	\$7.83	\$8.12	\$16,890	1.5	10.4	
92726	Laundry and Dry-Cleaning Machine Operators and Tenders, Except Pressing		660	\$7.37	\$7.49	\$15,580	1.5	14.3	
92728	Pressing Machine Operators and Tenders, Textile, Garment, and Related Materials		170	\$6.88	\$7.11	\$14,780	1.9	20.2	
92905	Motion Picture Projectionists		60	\$6.05	\$6.31	\$13,120	6.6	49.1	
92914	Paper Goods Machine Setters and Set-Up Operators		550	\$14.59	\$13.98	\$29,090	2.5	29.7	
92917	Cooking Machine Operators and Tenders, Food and Tobacco		30	\$8.06	\$8.38	\$17,430	1.7	33.4	
92923	Furnace, Kiln, Oven, Drier, or Kettle Operators and Tenders		200	\$8.72	\$9.17	\$19,070	2.4	24.2	
92926	Boiler Operators and Tenders, Low Pressure		240	\$14.02	\$14.57	\$30,300	2.0	8.1	
92935	Chemical Equipment Controllers and Operators		140	\$13.83	\$14.70	\$30,570	2.9	12.3	
92938	Chemical Equipment Tenders		50	\$12.83	\$12.86	\$26,740	1.8	44.4	
92941	Cutting and Slicing Machine Setters and Set-Up Operators		90	\$9.26	\$9.44	\$19,640	1.1	16.2	
92944	Cutting and Slicing Machine Operators and Tenders		440	\$8.50	\$8.85	\$18,400	1.6	9.4	
92947	Painters, Transportation Equipment		90	\$10.22	\$10.52	\$21,890	2.5	21.6	
92951	Coating, Painting, and Spraying Machine Setters and Set-Up Operators		70	\$10.32	\$10.39	\$21,620	1.3	15.8	
92953	Coating, Painting, and Spraying Machine Operators and Tenders		770	\$14.53	\$14.35	\$29,840	6.6	5.5	
92956	Cementing and Gluing Machine Operators and Tenders		220	\$7.70	\$8.58	\$17,840	3.4	13.8	
92958	Cleaning, Washing, and Pickling Equipment Operators and Tenders		150	\$13.48	\$12.60	\$26,210	2.6	19.0	
92962	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators and Tenders		190	\$15.61	\$15.49	\$32,230	2.1	18.9	
92965	Crushing, Grinding, Mixing, and Blending Machine Operators and Tenders		760	\$13.87	\$13.55	\$28,190	2.1	9.0	
92974	Packaging and Filling Machine Operators and Tenders		1,170	\$8.74	\$10.20	\$21,220	3.3	9.0	
92997	All Other Machine Setters and Set-Up Operators		710	\$15.59	\$14.68	\$30,540	4.7	23.0	
92998	All Other Machine Operators and Tenders		3,060	\$12.69	\$12.97	\$26,980	2.3	9.4	
93000	<i>Hand Occupations, Including Assemblers and Fabricators</i>	<i>maj</i>	9,400	\$8.55	\$9.52	\$19,796	3.3	17.9	
93105	Machine Builders and Other Precision Machine Assemblers		70	\$10.78	\$11.11	\$23,100	1.6	17.8	
93108	Fitters, Structural Metal, Precision		70	\$12.23	\$12.16	\$25,290	1.8	22.1	
93111	Electromechanical Equipment Assemblers, Precision		180	\$7.93	\$8.57	\$17,830	2.2	46.5	
93905	Electrical and Electronic Assemblers		880	\$8.55	\$8.72	\$18,140	2.2	3.8	

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1998 Maine OES Estimates									
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage	
93914	Welders and Cutters		1,540	\$14.45	\$13.83	\$28,770	3.6	3.6	
93917	Solderers and Brazers		90	\$8.24	\$8.93	\$18,580	1.8	7.9	
93923	Sewers, Hand		200	\$9.21	\$9.72	\$20,220	2.6	17.4	
93926	Cutters and Trimmers, Hand		120	\$8.84	\$9.10	\$18,930	3.2	12.9	
93928	Portable Machine Cutters		50	\$8.23	\$8.79	\$18,290	7.2	30.1	
93935	Cannery Workers		540	\$7.86	\$8.25	\$17,160	3.8	35.1	
93938	Meat, Poultry, and Fish Cutters and Trimmers, Hand		440	\$7.87	\$7.90	\$16,430	2.4	15.0	
93944	Molders and Casters, Hand		60	\$8.54	\$9.44	\$19,640	2.2	20.6	
93947	Painting, Coating, and Decorating Workers, Hand		320	\$7.81	\$8.01	\$16,660	8.2	27.2	
93953	Grinding and Polishing Workers, Hand		170	\$9.71	\$9.73	\$20,250	6.3	9.8	
93956	Assemblers and Fabricators, Except Machine, Electrical, Electronic, and Precision		3,040	\$8.69	\$9.88	\$20,560	2.9	5.4	
93999	All Other Hand Workers		1,630	\$7.71	\$8.12	\$16,880	1.1	10.7	
95000	<i>Plant and System Occupations</i>	<i>maj</i>	1,730	\$14.95	\$15.02	\$31,250	2.2	18.7	
95002	Water and Liquid Waste Treatment Plant and System Operators		610	\$13.35	\$13.56	\$28,210	2.5	10.8	
95008	Chemical Plant and System Operators		120	\$14.95	\$15.01	\$31,220	2.1	12.4	
95021	Power-Generating Plant Operators, Except Auxiliary Equipment Operators		200	\$15.82	\$15.99	\$33,260	2.4	29.5	
95023	Auxiliary Equipment Operators, Power		30	\$14.66	\$14.79	\$30,760	1.9	29.7	
95028	Power Distributors and Dispatchers		170	\$18.38	\$18.95	\$39,420	1.9	21.1	
95032	Stationary Engineers		150	\$15.00	\$15.76	\$32,770	1.6	13.5	
95099	All Other Plant and System Operators		450	\$11.00	\$11.11	\$23,110	3.3	13.8	
97000	<i>Transportation and Material-Moving Machine and Vehicle Operators</i>	<i>maj</i>	26,790	\$10.90	\$11.42	\$24,786	3.5	17.1	
97102	Truck Drivers, Heavy or Tractor-Trailer		9,450	\$11.18	\$12.14	\$25,240	1.4	3.5	
97105	Truck Drivers, Light, Include Delivery and Route Workers		5,340	\$9.45	\$11.51	\$23,940	1.8	5.4	
97108	Bus Drivers		620	\$9.94	\$10.70	\$22,260	3.6	25.8	
97111	Bus Drivers, School		2,120	\$9.88	\$9.53	\$19,810	1.7	7.8	
97114	Taxi Drivers and Chauffeurs		320	\$6.74	\$6.97	\$14,500	2.5	18.6	
97117	Driver/Sales Workers		1,190	\$10.51	\$10.86	\$22,590	3.2	11.7	
97199	All Other Motor Vehicle Operators		110	\$11.34	\$11.71	\$24,360	1.1	23.5	
97302	Railroad Conductors and Yardmasters		130	\$16.43	\$17.12	\$35,620	4.0	13.9	
97305	Locomotive Engineers		100	\$16.39	\$16.03	\$33,350	3.5	14.7	
97502	Captains, Water Vessel		90	\$15.31	\$16.29	\$33,890	12.1	28.6	
97505	Mates, Ship, Boat, and Barge		30	\$9.22	\$8.94	\$18,600	6.2	14.0	
97517	Ordinary Seamen and Marine Oilers		30	\$6.30	\$7.04	\$14,630	6.3	30.8	
97702	Aircraft Pilots and Flight Engineers		220	*	*	\$49,470	8.2	20.8	
97805	Service Station Attendants		1,670	\$6.01	\$6.53	\$13,580	1.6	10.4	
97808	Parking Lot Attendants		70	\$6.41	\$7.23	\$15,040	4.0	23.1	
97899	All Other Transportation and Related Workers		310	\$9.01	\$11.45	\$23,810	3.9	38.4	
97923	Excavating and Loading Machine Operators		780	\$11.86	\$11.83	\$24,600	1.8	8.2	
97938	Grader, Bulldozer, and Scraper Operators		450	\$11.46	\$11.72	\$24,380	2.0	7.3	
97941	Hoist and Winch Operators		30	\$13.45	\$12.45	\$25,900	2.9	48.5	
97944	Crane and Tower Operators		250	\$15.87	\$15.39	\$32,010	1.8	4.2	
97947	Industrial Truck and Tractor Operators		2,260	\$10.91	\$11.61	\$24,160	1.8	8.0	
97951	Conveyor Operators and Tenders		170	\$10.41	\$10.66	\$22,160	2.5	17.6	
97956	Operating Engineers		230	\$12.11	\$12.70	\$26,420	5.3	16.5	
97989	All Other Material-Moving Equipment Operators		700	\$10.89	\$11.31	\$23,520	1.6	14.9	
97999	All Other Transportation and Material-Moving Equipment Operators		120	\$11.75	\$12.41	\$25,820	1.9	11.7	
98000	<i>Helpers, Laborers, and Material Movers, Hand</i>	<i>maj</i>	19,260	\$8.77	\$9.51	\$19,772	3.3	14.0	

APPENDIX A

1998 Maine OES Estimates								
Occupational Code	Occupational Title	Group	Total Employment	Hourly Median	Hourly Mean	Annual Mean	Mean Percentage	Employment Percentage
98102	Helpers, Mechanics and Repairers		600	\$9.18	\$9.14	\$19,010	1.4	12.4
98311	Helpers, Brick and Stonemasons and Hard Tile Setters		160	\$8.82	\$8.80	\$18,300	4.3	14.6
98312	Helpers, Carpenters and Related Workers		950	\$8.21	\$8.33	\$17,330	2.5	17.0
98313	Helpers, Electricians and Power-Line Transmission Installers		350	\$10.31	\$10.16	\$21,130	3.2	15.7
98314	Helpers, Painters, Paperhangers, Plasterers, and Stucco Masons		60	\$9.07	\$9.25	\$19,240	3.2	28.1
98315	Helpers, Plumbers, Pipefitters, and Steamfitters		430	\$9.31	\$9.52	\$19,790	4.1	21.6
98316	Helpers, Roofers		130	\$7.85	\$7.99	\$16,620	2.1	15.0
98319	Helpers, All Other Construction Trades Workers		360	\$8.30	\$8.42	\$17,520	1.7	22.3
98502	Machine Feeders and Offbearers		970	\$8.83	\$9.03	\$18,780	1.7	4.2
98702	Stevedores, Except Equipment Operators		(*)	\$19.03	\$18.80	\$39,100	16.5	
98705	Refuse and Recyclable Material Collectors		560	\$8.50	\$8.69	\$18,080	2.9	15.7
98799	All Other Freight, Stock, and Material Movers, Hand		3,100	\$8.58	\$9.40	\$19,550	1.7	6.7
98902	Hand Packers and Packagers		3,870	\$7.23	\$7.55	\$15,690	1.1	5.2
98905	Vehicle Washers and Equipment Cleaners		880	\$7.94	\$8.39	\$17,450	2.5	8.0
98999	All Other Helpers, Laborers, and Material Movers, Hand		6,840	\$8.77	\$9.13	\$18,990	1.3	9.4
Occupational Employment Statistics (OES) Survey								
Bureau of Labor Statistics, Department of Labor								
website: http://stats.bls.gov/oeshome.htm								
phone: 202-691-6569								
Column labels:			Notes:					
Occupational Code	- a unique, five-digit numerical identifier for each OES occupation		(*) = indicates that an employment estimate is not available					
Occupational Title	- a descriptive title that corresponds to the OES code		* = indicates that a mean wage estimate is not available					
Group	- identifies div (occupational division) and maj (major group) headers		* = indicates that a median wage estimate is not available					
Total Employment	- the estimated total occupational employment by State; rounded to nearest 10 (excludes self-employed)		# = indicates a median wage greater than \$60.01					
Hourly Median	- estimated median hourly wage, the 50% percentile wage; 50% earn less, 50% earn more, than the median		Relative Standard Error (RSE) is a measure of the reliability of a statistic; the smaller the relative standard error, the more precise the estimate.					
Hourly Mean	- estimated mean hourly wage; an occupation's total wages divided by its employment (the average wage)							
Annual Mean	- estimated mean annual wage, the estimated mean hourly wage of an occupation multiplied by 2,080 hours							
Mean Percentage	- the percent relative standard error (RSE) of the mean wage estimate							
Employment Percentage	- the percent relative standard error (RSE) of the employment estimate							

APPENDIX B

1997 NAICS Codes with Full Titles

This is a complete list of the NAICS United States codes and their full titles.

NAICS Code	NAICS Full title
11	
Agriculture, Forestry, Fishing and Hunting	
111	Crop Production
112	Animal Production
113	Forestry and Logging
114	Fishing, Hunting and Trapping
115	Support Activities for Agriculture and Forestry
21	
Mining	
211	Oil and Gas Extraction
212	Mining (except Oil and Gas)
213	Support Activities for Mining
22	
Utilities	
221	Utilities
23	
Construction	
233	Building, Developing, and General Contracting
234	Heavy Construction
235	Special Trade Contractors
31-33	
Manufacturing	
311	Food Manufacturing
312	Beverage and Tobacco Product Manufacturing
313	Textile Mills
314	Textile Product Mills
315	Apparel Manufacturing
316	Leather and Allied Product Manufacturing
321	Wood Product Manufacturing
322	Paper Manufacturing
323	Printing and Related Support Activities
324	Petroleum and Coal Products Manufacturing
325	Chemical Manufacturing
326	Plastics and Rubber Products Manufacturing
327	Nonmetallic Mineral Product Manufacturing
331	Primary Metal Manufacturing
332	Fabricated Metal Product Manufacturing
333	Machinery Manufacturing
334	Computer and Electronic Product Manufacturing
335	Electrical Equipment, Appliance, and Component Manufacturing
336	Transportation Equipment Manufacturing
337	Furniture and Related Product Manufacturing
339	Miscellaneous Manufacturing
42	
Wholesale Trade	
421	Wholesale Trade, Durable Goods
422	Wholesale Trade, Nondurable Goods

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44-45	
Retail Trade	
441	Motor Vehicle and Parts Dealers
442	Furniture and Home Furnishings Stores
443	Electronics and Appliance Stores
444	Building Material and Garden Equipment and Supplies Dealers
445	Food and Beverage Stores
446	Health and Personal Care Stores
447	Gasoline Stations
448	Clothing and Clothing Accessories Stores
451	Sporting Goods, Hobby, Book, and Music Stores
452	General Merchandise Stores
453	Miscellaneous Store Retailers
454	Nonstore Retailers
48-49	
Transportation and Warehousing	
481	Air Transportation
482	Rail Transportation
483	Water Transportation
484	Truck Transportation
485	Transit and Ground Passenger Transportation
486	Pipeline Transportation
487	Scenic and Sightseeing Transportation
488	Support Activities for Transportation
491	Postal Service
492	Couriers and Messengers
493	Warehousing and Storage
51	
Information	
511	Publishing Industries
512	Motion Picture and Sound Recording Industries
513	Broadcasting and Telecommunications
514	Information Services and Data Processing Services
52	
Finance and Insurance	
521	Monetary Authorities - Central Bank
522	Credit Intermediation and Related Activities
523	Securities, Commodity Contracts, and Other Financial Investments and Related Activities
524	Insurance Carriers and Related Activities
525	Funds, Trusts, and Other Financial Vehicles
53	
Real Estate and Rental and Leasing	
531	Real Estate
532	Rental and Leasing Services
533	Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)
54	
Professional, Scientific, and Technical Services	
541	Professional, Scientific, and Technical Services
55	
Management of Companies and Enterprises	
551	Management of Companies and Enterprises

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56	
Administrative and Support and Waste Management and Remediation Services	
561	Administrative and Support Services
562	Waste Management and Remediation Services
61	
Educational Services	
611	Educational Services
62	
Health Care and Social Assistance	
621	Ambulatory Health Care Services
622	Hospitals
623	Nursing and Residential Care Facilities
624	Social Assistance
71	
Arts, Entertainment, and Recreation	
711	Performing Arts, Spectator Sports, and Related Industries
712	Museums, Historical Sites, and Similar Institutions
713	Amusement, Gambling, and Recreation Industries
72	
Accommodation and Food Services	
721	Accommodation
722	Food Services and Drinking Places
81	
Other Services (except Public Administration)	
811	Repair and Maintenance
812	Personal and Laundry Services
813	Religious, Grantmaking, Civic, Professional, and Similar Organizations
814	Private Households
92	
Public Administration	
921	Executive, Legislative, and Other General Government Support
922	Justice, Public Order, and Safety Activities
923	Administration of Human Resource Programs
924	Administration of Environmental Quality Programs
925	Administration of Housing Programs, Urban Planning, and Community Development
926	Administration of Economic Programs
927	Space Research and Technology
928	National Security and International Affairs

1997 NAICS - NAICS Codes with Full Title

1997 Code	1997 Full title	NAICS Code	NAICS Full title
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